[Second Reprint] SENATE, No. 3275 STATE OF NEW JERSEY 221st LEGISLATURE

INTRODUCED MAY 16, 2024

Sponsored by: Senator VIN GOPAL District 11 (Monmouth) Senator JOHN F. MCKEON District 27 (Essex and Passaic) Assemblywoman MARGIE DONLON, M.D. District 11 (Monmouth) Assemblywoman ELIANA PINTOR MARIN District 29 (Essex and Hudson) Assemblyman BENJIE E. WIMBERLY District 35 (Bergen and Passaic)

Co-Sponsored by:

Senators Moriarty, Mukherji, Johnson, McKnight, Assemblywomen Reynolds-Jackson, Murphy, Assemblyman Miller, Assemblywomen Hall, Speight and Park

SYNOPSIS

Revises various provisions of film and digital media content production tax credit program.

CURRENT VERSION OF TEXT

As reported by the Senate Budget and Appropriations Committee on June 26, 2024, with amendments.

(Sponsorship Updated As Of: 6/28/2024)

AN ACT concerning the film and digital media content production
 tax credit program and amending ²P.L.2020, c.156 and²
 P.L.2018, c.56.

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¹1. Section 98 of P.L.2020, c.156 (C.34:1B-362) is amended to read as follows:

7 98. a. The combined value of all tax credits awarded under the "Historic Property Reinvestment Act," sections 2 through 8 of 8 9 P.L.2020, c.156 (C.34:1B-270 through 34:1B-276); the "Brownfields 10 Redevelopment Incentive Program Act," sections 9 through 19 of 11 P.L.2020, c.156 (C.34:1B-277 through 34:1B-287); the "New Jersey 12 Innovation Evergreen Act," sections 20 through 34 of P.L.2020, c.156 (C.34:1B-288 through 34:1B-302); the "Food Desert Relief Act," 13 14 sections 35 through 42 of P.L.2020, c.156 (C.34:1B-303 through 15 34:1B-310); the "New Jersey Community-Anchored Development Act," sections 43 through 53 of P.L.2020, c.156 (C.34:1B-311 through 16 17 34:1B-321); the "New Jersey Aspire Program Act," sections 54 through 67 of P.L.2020, c.156 (C.34:1B-322 through 34:1B-335); the 18 19 "Emerge Program Act," sections 68 through 81 of P.L.2020, c.156 20 (C.34:1B-336 et al.); section 6 of P.L.2010, c.57 (C.34:1B-209.4), and 21 the "Cultural Arts Incentives Program Act," P.L.2023, c.197 (C.34:1B-22 383 et al.) shall not exceed an overall cap of \$11.5 billion over a nine-23 year period, subject to the conditions and limitations set forth in this 24 section. Of this \$11.5 billion, \$2.5 billion shall be reserved for 25 transformative projects approved under the Aspire Program.

b. (1) The total value of tax credits awarded under any constituent
program of the "New Jersey Economic Recovery Act of 2020,"
P.L.2020, c.156 (C.34:1B-269 et al.) and the "Cultural Arts Incentives
Program Act," P.L.2023, c.197 (C.34:1B-383 et al.), shall be subject to
the following limitations, except as otherwise provided in subsection c.
of this section:

(a) for tax credits awarded under the "Historic Property
Reinvestment Act," sections 2 through 8 of P.L.2020, c.156 (C.34:1B270 through 34:1B-276), the total value of tax credits annually
awarded during each of the first six years of the nine-year period shall
not exceed \$50 million;

(b) for tax credits awarded under the "Brownfields Redevelopment
Incentive Program Act," sections 9 through 19 of P.L.2020, c.156
(C.34:1B-277 through 34:1B-287), the total value of tax credits
annually awarded during each of the first six years of the nine-year
period shall not exceed \$50 million;

42 (c) for tax credits awarded under the "New Jersey Innovation
43 Evergreen Act," sections 20 through 34 of P.L.2020, c.156 (C.34:1B44 288 through 34:1B-302), the total value of tax credits annually

EXPLANATION – Matter enclosed in **bold-faced brackets** [thus] in the above bill is not enacted and is intended to be omitted in the law.

Matter underlined <u>thus</u> is new matter. Matter enclosed in superscript numerals has been adopted as follows: ¹Senate SEG committee amendments adopted June 10, 2024. ²Senate SBA committee amendments adopted June 26, 2024.

awarded during each of the first six years of the nine-year period shall
 not exceed \$60 million and the total value of tax credits awarded over
 the entirety of the nine-year period shall not exceed \$300,000,000;

(d) for tax credits awarded under the "Food Desert Relief Act,"
sections 35 through 42 of P.L.2020, c.156 (C.34:1B-303 through
34:1B-310), the total value of tax credits annually awarded during
each of the first six years of the nine-year period shall not exceed \$40
million;

9 (e) for tax credits awarded under the "New Jersey Community-10 Anchored Development Act," sections 43 through 53 of P.L.2020, c.156 (C.34:1B-311 through 34:1B-321), and the "Cultural Arts 11 12 Incentives Program Act," P.L.2023, c.197 (C.34:1B-383 et al.), the 13 total value of tax credits awarded during the nine-year period shall not 14 exceed \$1,200,000,000; provided, however, tax credits shall not be 15 available under the "New Jersey Community-Anchored Development 16 Act," sections 43 through 53 of P.L.2020, c.156 (C.34:1B-311 through 17 34:1B-321), until January 1, 2026. Beginning January 1, 2026, the 18 authority shall annually award tax credits under the "New Jersey 19 Community-Anchored Development Act," sections 43 through 53 of 20 P.L.2020, c.156 (C.34:1B-311 through 34:1B-321), valuing no greater 21 than \$130 million for projects located in the 13 northern counties of 22 the State, and the authority shall annually award tax credits valuing no 23 greater than \$70 million for projects located in the eight southern 24 counties of the State. If during any year of operation of the "New 25 Jersey Community-Anchored Development Act," sections 43 through 26 53 of P.L.2020, c.156 (C.34:1B-311 through 34:1B-321), the authority 27 awards tax credits pursuant to the program in an amount less than the 28 annual limitation for projects located in northern counties or southern 29 counties, as applicable, the uncommitted portion of the annual limitation shall be available to be deployed by the authority in a 30 31 subsequent year without consideration to the county in which a project 32 is located;

33 (f) for tax credits awarded under the "New Jersey Aspire Program 34 Act," sections 54 through 67 of P.L.2020, c.156 (C.34:1B-322 through 35 34:1B-335), and the "Emerge Program Act," sections 68 through 81 of 36 P.L.2020, c.156 (C.34:1B-336 et al.), not including tax credits awarded 37 for transformative projects, the total value of tax credits annually 38 awarded during each of the first six years of the nine-year period shall 39 not exceed \$1.1 billion. If the authority awards tax credits in an 40 amount less than the annual limitation, then the uncommitted portion 41 of the annual limitation shall be made available for qualified offshore 42 wind projects awarded under section 6 of P.L.2010, c.57 (C.34:1B-43 209.4), pursuant to subparagraph (h) of this paragraph, or New Jersey 44 studio partners [and], New Jersey film-lease production companies, 45 and taxpayers, other than New Jersey studio partners and New Jersey 46 film-lease production companies awarded under sections 1 and 2 of 47 P.L.2018, c.56 (C.54:10A-5.39b and C.54A:4-12b), pursuant to 48 subparagraph (i) of this paragraph and subsection d. of this section.

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1 During each of the first six years of the nine-year period, the authority 2 shall annually award tax credits valuing no greater than \$715 million 3 for projects located in the northern counties of the State, and the 4 authority shall annually award tax credits valuing no greater than \$385 5 million for projects located in the southern counties of the State under 6 the "New Jersey Aspire Program Act," sections 54 through 67 of 7 P.L.2020, c.156 (C.34:1B-322 through 34:1B-335), and the "Emerge 8 Program Act," sections 68 through 81 of P.L.2020, c.156 (C.34:1B-9 336 et al.). If during any of the first six years of the nine-year period, 10 the authority awards tax credits under the "New Jersey Aspire Program 11 Act," sections 54 through 67 of P.L.2020, c.156 (C.34:1B-322 through 12 34:1B-335), and the "Emerge Program Act," sections 68 through 81 of 13 P.L.2020, c.156 (C.34:1B-336 et al.), in an amount less than the annual 14 limitation for projects located in northern counties or southern 15 counties, as applicable, the uncommitted portion of the annual 16 limitation shall be available to be deployed by the authority in a 17 subsequent year, provided that the uncommitted portion of tax credits 18 shall be awarded for projects located in the applicable geographic area, 19 except that (i) after the completion of the third year of the nine-year 20 period, the authority may deploy 50 percent of the uncommitted 21 portion of tax credits for any previous year without consideration to 22 the county in which a project is located; and (ii) after the completion 23 of the sixth year of the nine-year period, the authority may deploy all 24 available tax credits, including the uncommitted portion of the annual 25 limitation for any previous year, without consideration to the county in 26 which a project is located;

27 (g) except as provided in subparagraph (j) of this paragraph, for 28 tax credits awarded for transformative projects under the "New Jersey Aspire Program Act," sections 54 through 67 of P.L.2020, c.156 29 30 (C.34:1B-322 through 34:1B-335), the total value of tax credits 31 awarded during the nine-year period shall not exceed \$2.5 billion. The 32 total value of tax credits awarded for transformative projects in a given 33 year shall not be subject to an annual limitation, except that the total 34 value of tax credits awarded to any transformative project shall not 35 exceed \$400 million;

36 (h) from the tax credits made available, pursuant to subparagraph 37 (f) of this paragraph, to the "New Jersey Aspire Program Act," 38 sections 54 through 67 of P.L.2020, c.156 (C.34:1B-322 through 39 34:1B-335), and the "Emerge Program Act," sections 68 through 81 of 40 P.L.2020, c.156 (C.34:1B-336 et al.), not including tax credits awarded 41 for transformative projects, an amount not to exceed \$350,000,000 42 shall be made available for qualified offshore wind projects awarded a 43 credit pursuant to section 6 of P.L.2010, c.57 (C.34:1B-209.4) during 44 the first three years of the nine-year period;

(i) beginning in fiscal year 2023, from the tax credits made
available, pursuant to subparagraph (f) of this paragraph, to the "New
Jersey Aspire Program Act," sections 54 through 67 of P.L.2020, c.156
(C.34:1B-322 through 34:1B-335), and the "Emerge Program Act,"

sections 68 through 81 of P.L.2020, c.156 (C.34:1B-336 et al.), not
 including tax credits awarded for transformative projects, additional
 amounts shall be made available for New Jersey studio partners [and].
 New Jersey film-lease production companies, and taxpayers, other
 than New Jersey studio partners and New Jersey film-lease production
 companies pursuant to sections 1 and 2 of P.L.2018, c.56 (C.54:10A 5.39b and C.54A:4-12b); and

8 (j) beginning in fiscal year 2024, from the tax credits made 9 available, pursuant to subparagraph (f) of this paragraph, to the "New 10 Jersey Aspire Program Act," sections 54 through 67 of P.L.2020, c.156 11 (C.34:1B-322 through 34:1B-335) and the "Emerge Program Act," 12 sections 68 through 81 of P.L.2020, c.156 (C.34:1B-336 et al.), not 13 including tax credits awarded for transformative projects, an amount 14 not to exceed \$500,000,000 may be annually transferred for the award to transformative projects under the "New Jersey Aspire Program 15 16 Act," sections 54 through 67 of P.L.2020, c.156 (C.34:1B-322 through 17 34:1B-335), provided that: (i) the remaining allocation of tax credits 18 otherwise available for transformative projects, pursuant to 19 subparagraph (g) of this paragraph, is less than \$1,000,000,000; and 20 (ii) the authority board determines that the transfer of tax credits is 21 warranted based on such criteria as the authority deems appropriate, 22 which may include the criteria set forth in paragraph (2) of this 23 subsection. If a transfer of tax credits is made pursuant to this 24 subparagraph, the authority shall award no greater than 65 percent of 25 the tax credits transferred pursuant to this subparagraph to 26 transformative projects located in the northern counties of the State 27 and no greater than 35 percent of the tax credits transferred pursuant to 28 this subparagraph to transformative projects located in the southern 29 counties of the State.

(2) The authority may in any given year determine that it is in the
State's interest to approve an amount of tax credits in excess of the
annual limitations set forth in paragraph (1) of this subsection, but in
no event more than \$200,000,000 in excess of the annual limitation,
upon a determination by the authority board that such increase is
warranted based on specific criteria that may include:

(i) the increased demand for opportunities to create or retain
employment and investment in the State as indicated by the volume of
project applications and the amount of tax credits being sought by
those applications;

40 (ii) the need to protect the State's economic position in the event of41 an economic downturn;

42 (iii) the quality of project applications and the net economic benefit43 to the State and municipalities associated with those applications;

44 (iv) opportunities for project applications to strengthen or protect
45 the competitiveness of the State under the prevailing market
46 conditions;

1 (v) enhanced access to employment and investment for 2 underserved populations in distressed municipalities and qualified 3 incentives tracts;

4 (vi) increased investment and employment in high-growth 5 technology sectors and in projects that entail collaboration with 6 education institutions in the State;

(vii) increased development proximate to mass transit facilities;

(viii) any other factor deemed relevant by the authority.

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9 c. In the event that the authority in any year approves projects for 10 tax credits in an amount less than the annual limitations set forth in 11 paragraph (1) of subsection b. of this section, then the uncommitted 12 portion of the annual limitation shall be available to be deployed by 13 the authority in future years for projects under the same program; 14 provided however, that in no event shall the aggregate amount of tax 15 credits approved be in excess of the overall cap of \$11.5 billion, and in 16 no event shall the uncommitted portion of the annual limitation for any 17 previous year be deployed after the conclusion of the nine-year period.

18 d. Notwithstanding the provisions of any other law to the 19 contrary, the uncommitted balance of the total value of tax credits 20 authorized for award by the authority pursuant to subparagraph (f) of 21 paragraph (1) of subsection b. of this section to the "New Jersey 22 Aspire Program Act," sections 54 through 67 of P.L.2020, c.156 23 (C.34:1B-322 et seq.), and the "Emerge Program Act," sections 68 24 through 81 of P.L.2020, c.156 (C.34:1B-336 et al.), shall be made 25 available for tax credits allowed to New Jersey studio partners [and], 26 New Jersey film-lease production companies, and taxpayers, other 27 than New Jersey studio partners and New Jersey film-lease production 28 companies pursuant to sections 1 and 2 of P.L.2018, c.56 (C.54:10A-5.39b and C.54A:4-12b). The value of tax credits, including tax 29 30 credits allowed through the granting of tax credit transfer certificates, 31 made available to New Jersey studio partners [and], New Jersey film-32 lease production companies, and taxpayers, other than New Jersey 33 studio partners and New Jersey film-lease production companies 34 pursuant to this subsection shall be as follows:

(1) in fiscal year 2023, \$250,000,000 for New Jersey studio
partners and \$250,000,000 for New Jersey film-lease production
companies;

38 (2) in fiscal year 2024, \$250,000,000 for New Jersey studio
39 partners and \$250,000,000 for New Jersey film-lease production
40 companies; and

(3) in fiscal year 2025, \$250,000,000 for New Jersey studio
partners [and], \$250,000,000 for New Jersey film-lease production
companies, and \$300,000,000 for taxpayers, other than New Jersey
studio partners and New Jersey film-lease production companies.

If the value of tax credits, including tax credits allowed through the granting of tax credit transfer certificates, approved to New Jersey studio partners and New Jersey film-lease production companies in any fiscal year pursuant to this subsection is less than the cumulative

1 total amount of tax credits permitted to be approved in that fiscal year, 2 the authority shall certify the amount of the remaining tax credits 3 available for approval to each such category in that fiscal year, and 4 shall increase the cumulative total amount of tax credits permitted to 5 be approved for New Jersey studio partners and New Jersey film-lease 6 production companies in the subsequent fiscal year by the certified 7 amount remaining for each such category from the prior fiscal year. 8 (cf: P.L.2023, c.197, s.13)¹

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10 1 [1.] <u>2.</u>¹ Section 1 of P.L.2018, c.56 (C.54:10A-5.39b) is 11 amended to read as follows:

12 1. a. (1) A taxpayer, upon approval of an application to the 13 authority and the director, shall be allowed a credit against the tax 14 imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) in 15 an amount equal to, in the case of a taxpayer designated as a New 16 Jersey studio partner or New Jersey film-lease production company, 17 40 percent, and in the case of a taxpayer other than a New Jersey 18 studio partner or New Jersey film-lease production company, 35 19 percent, of the qualified film production expenses of the taxpayer 20 during a privilege period commencing on or after July 1, 2018 but 21 before July 1, 2039, provided that:

22 (a) at least 60 percent of the total film production expenses, 23 exclusive of post-production costs, of the taxpayer are incurred for 24 services performed, and goods purchased through vendors 25 authorized to do business, in New Jersey, or the qualified film 26 production expenses of the taxpayer during the privilege period for 27 services performed, and goods purchased, through vendors authorized to do business in New Jersey, exceed \$1,000,000 per 28 29 production ¹; and for reality shows, at least 60 percent of the total film production expenses, exclusive of post-production costs, of the 30 31 taxpayer are incurred for services performed, and goods purchased through vendors authorized to do business, in New Jersey ²,² and 32 33 the qualified film production expenses of the taxpayer during the 34 privilege period for services performed, and goods purchased, 35 through vendors authorized to do business in New Jersey, exceed $1,000,000 \text{ per production}^1;$ 36

37 (b) principal photography of the film commences within 18038 days from the date of the original application for the tax credit;

(c) the film includes, when determined to be appropriate by the
commission, at no cost to the State, marketing materials promoting
this State as a film and entertainment production destination, which
materials shall include placement of a "Filmed in New Jersey" or
"Produced in New Jersey" statement, or an ¹[approved]
<u>appropriate</u>¹ logo approved by the commission, in the end credits of
the film;

(d) the taxpayer submits a tax credit verification report prepared
 by an independent certified public accountant licensed in this State
 in accordance with subsection f. of this section; and

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(e) the taxpayer complies with the withholding requirements provided for payments to loan out companies and independent contractors in accordance with subsection g. of this section.

7 (2) Notwithstanding the provisions of paragraph (1) of 8 subsection a. of this section to the contrary, the tax credit allowed 9 pursuant to this subsection against the tax imposed pursuant to 10 section 5 of P.L.1945, c.162 (C.54:10A-5) shall be in an amount 11 equal to, in the case of a taxpayer designated as a New Jersey studio 12 partner or New Jersey film-lease production company, 35 percent, 13 and in the case of a taxpayer other than a New Jersey studio partner 14 or New Jersey film-lease production company, 30 percent, of the 15 qualified film production expenses of the taxpayer during a 16 privilege period that are incurred for services performed and 17 tangible personal property purchased for use at a sound stage or 18 other location that is located in the State within a 30-mile radius of 19 the intersection of Eighth Avenue/Central Park West, Broadway, 20 and West 59th Street/Central Park South, New York, New York.

b. (1) A taxpayer, upon approval of an application to the authority and the director, shall be allowed a credit against the tax imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) in an amount equal to: 30 percent of the qualified digital media content production expenses of the taxpayer during a privilege period commencing on or after July 1, 2018 but before July 1, 2039, provided that:

(a) at least 1 [\$2,000,000] 2 [\$4,000,000¹] \$2,000,000² of the 28 29 total digital media content production expenses of the taxpayer are incurred for services performed, and goods purchased through 30 vendors authorized to do business, in New Jersey ²; provided, 31 32 however, that for applications submitted after the effective date of 33 P.L., c. (pending before the Legislature as this bill), qualified 34 wage and salary payments made to full-time employees working on 35 digital media shall not be deemed an expense incurred for services performed²; 36

37 (b) at least 50 percent of the qualified digital media content
38 production expenses of the taxpayer are for wages and salaries paid
39 to full-time or full-time equivalent employees in New Jersey;

40 (c) the taxpayer submits a tax credit verification report prepared
41 by an independent certified public accountant licensed in this State
42 in accordance with subsection f. of this section; and

(d) the taxpayer complies with the withholding requirements
provided for payments to loan out companies and independent
contractors in accordance with subsection g. of this section.

46 (2) Notwithstanding the provisions of paragraph (1) of
47 subsection b. of this section to the contrary, the tax credit allowed
48 pursuant to this subsection against the tax imposed pursuant to

1 section 5 of P.L.1945, c.162 (C.54:10A-5) shall be in an amount 2 equal to 35 percent of the qualified digital media content production 3 expenses of the taxpayer during a privilege period that are incurred 4 for services performed and tangible personal property purchased 5 through vendors whose primary place of business is located in 6 Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, 7 Mercer, or Salem County. 8 ²(3) Notwithstanding the provisions of paragraph (1) of this 9 subsection to the contrary, the tax credit allowed pursuant to this 10 subsection against the tax imposed pursuant to section 5 of P.L.1945, 11 c.162 (C.54:10A-5) shall be in an amount equal to 40 percent of the 12 gualified digital media content production expenses of the taxpayer 13 during a privilege period that are incurred for post-production services 14 including visual effects services performed at a New Jersey film-lease 15 production facility or that are incurred by a New Jersey studio partner, 16 provided that: 17 (a) at least \$500,000 of the qualified digital media content 18 production expenses of the taxpayer are incurred for post-production 19 services including visual effects services performed at a New Jersey 20 film-lease production facility or are incurred by a New Jersey studio 21 partner; 22 (b) the taxpayer submits a tax credit verification report prepared by 23 an independent certified public accountant licensed in this State in 24 accordance with subsection f. of this section; and 25 (c) the taxpayer complies with the withholding requirements 26 provided for payments to loan out companies and independent 27 contractors in accordance with subsection g. of this section. 28 (4) Notwithstanding the provisions of paragraph (1) of this 29 subsection to the contrary, the tax credit allowed pursuant to this 30 subsection against the tax imposed pursuant to section 5 of P.L.1945, 31 c.162 (C.54:10A-5) shall be in an amount equal to 35 percent of the 32 qualified digital media content production expenses of the taxpayer 33 during a privilege period that are incurred for post-production services 34 including visual effects services performed by a qualified independent 35 post-production company, provided that: 36 (a) at least \$500,000 of the qualified digital media content 37 production expenses of the taxpayer are incurred for post-production 38 services including visual effects services performed by a qualified 39 independent post-production company; 40 (b) the taxpayer submits a tax credit verification report prepared by 41 an independent certified public accountant licensed in this State in 42 accordance with subsection f. of this section; and 43 (c) the taxpayer complies with the withholding requirements 44 provided for payments to loan out companies and independent contractors in accordance with subsection g. of this section.² 45 c. No tax credit shall be allowed pursuant to this section for 46 47 any costs or expenses included in the calculation of any other tax 48 credit or exemption granted pursuant to a claim made on a tax

1 return filed with the director, or included in the calculation of an 2 award of business assistance or incentive, for a period of time that 3 coincides with the privilege period for which a tax credit authorized 4 pursuant to this section is allowed. The order of priority in which 5 the tax credit allowed pursuant to this section and any other tax 6 credits allowed by law may be taken shall be as prescribed by the 7 director. The amount of the tax credit applied under this section 8 against the tax imposed pursuant to section 5 of P.L.1945, c.162 9 (C.54:10A-5), for a privilege period, when taken together with any 10 other payments, credits, deductions, and adjustments allowed by 11 law shall not reduce the tax liability of the taxpayer to an amount 12 less than the statutory minimum provided in subsection (e) of 13 section 5 of P.L.1945, c.162 (C.54:10A-5). The amount of the tax 14 credit otherwise allowable under this section which cannot be applied for the privilege period due to the limitations of this 15 16 subsection or under other provisions of P.L.1945, c.162 (C.54:10A-17 1 et seq.) may be carried forward, if necessary, to the seven 18 privilege periods following the privilege period for which the tax 19 credit was allowed.

20 d. A taxpayer, with an application for a tax credit provided for 21 in subsection a. or subsection b. of this section, may apply to the 22 authority and the director for a tax credit transfer certificate in lieu 23 of the taxpayer being allowed any amount of the tax credit against 24 the tax liability of the taxpayer. The tax credit transfer certificate, 25 upon receipt thereof by the taxpayer from the authority and the 26 director, may be sold or assigned, in full or in part, to any other 27 taxpayer that may have a tax liability under the "Corporation 28 Business Tax Act (1945)," P.L.1945, c.162 (C.54:10A-1 et seq.), or 29 the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., in 30 exchange for private financial assistance to be provided by the 31 purchaser or assignee to the taxpayer that has applied for and been 32 granted the tax credit. The tax credit transfer certificate provided to 33 the taxpayer shall include a statement waiving the taxpayer's right 34 to claim that amount of the tax credit against the tax imposed 35 pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) that the 36 taxpayer has elected to sell or assign. The sale or assignment of any 37 amount of a tax credit transfer certificate allowed under this section 38 shall not be exchanged for consideration received by the taxpayer of 39 less than 75 percent of the transferred tax credit amount. Any 40 amount of a tax credit transfer certificate used by a purchaser or 41 assignee against a tax liability under P.L.1945, c.162 (C.54:10A-1 42 et seq.) shall be subject to the same limitations and conditions that 43 apply to the use of a tax credit pursuant to subsection c. of this 44 section. Any amount of a tax credit transfer certificate obtained by 45 a purchaser or assignee under subsection a. or subsection b. of this 46 section may be applied against the purchaser's or assignee's tax 47 liability under N.J.S.54A:1-1 et seq. and shall be subject to the 48 same limitations and conditions that apply to the use of a credit

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pursuant to subsections c. and d. of section 2 of P.L.2018, c.56
 (C.54A:4-12b).

3 e. (1) The value of tax credits, including tax credits allowed 4 through the granting of tax credit transfer certificates, approved by 5 the director and the authority pursuant to subsection a. of this 6 section and pursuant to subsection a. of section 2 of P.L.2018, c.56 (C.54A:4-12b)¹, and except as provided in section 98 of P.L.2020, 7 c.156 (C.34:1B-362),¹ to taxpayers, other than New Jersey studio 8 9 partners and New Jersey film-lease production companies, shall not 10 exceed a cumulative total of \$100,000,000 in fiscal year 2019 and 11 in each fiscal year thereafter prior to fiscal year 2040, to apply 12 against the tax imposed pursuant to section 5 of P.L.1945, c.162 13 (C.54:10A-5) and the tax imposed pursuant to the "New Jersey 14 Gross Income Tax Act," N.J.S.54A:1-1 et seq. In addition to the 15 limitation on the value of tax credits approved by the director for 16 New Jersey film-lease production companies and the limitation on 17 the value of tax credits approved by the director for other taxpayers 18 imposed by this paragraph, and except as provided in section 98 of 19 P.L.2020, c.156 (C.34:1B-362), the value of tax credits, including 20 tax credits allowed through the granting of tax credit transfer 21 certificates, approved by the director and the authority pursuant to 22 subsection a. of this section and pursuant to subsection a. of section 23 2 of P.L.2018, c.56 (C.54A:4-12b) to New Jersey studio partners 24 shall not exceed a cumulative total of \$100,000,000 in fiscal year 25 2021 and in each fiscal year thereafter prior to fiscal year 2024, and 26 shall not exceed a cumulative total of \$150,000,000 in fiscal year 27 2024 and in each fiscal year thereafter prior to fiscal year 2040, to 28 apply against the tax imposed pursuant to section 5 of P.L.1945, 29 c.162 (C.54:10A-5) and the tax imposed pursuant to the "New 30 Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq. Beginning in 31 fiscal year 2023, in addition to the cumulative total tax credits made 32 available for New Jersey studio partners pursuant to this paragraph 33 and subsection d. of section 98 of P.L.2020, c.156 (C.34:1B-362), 34 up to an additional \$400,000,000 may be made available annually, 35 in the discretion of the authority, to New Jersey studio partners for 36 the award of tax credits, including tax credits allowed through the 37 granting of tax credit transfer certificates, pursuant to subsection a. 38 of this section and subsection a. of section 2 of P.L.2018, c.56 39 (C.54A:4-12b), from the funds made available pursuant to 40 subparagraph (i) of paragraph (1) of subsection b. of section 98 of 41 P.L.2020, c.156 (C.34:1B-362). In addition to the limitation on the 42 value of tax credits approved by the director for New Jersey studio partners and the limitation on the value of tax credits approved by 43 44 the director for other taxpayers imposed by this paragraph, and 45 except as provided in section 98 of P.L.2020, c.156 (C.34:1B-362), 46 the value of tax credits, including tax credits allowed through the 47 granting of tax credit transfer certificates, approved by the director 48 and the authority pursuant to subsection a. of this section and

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1 pursuant to subsection a. of section 2 of P.L.2018, c.56 (C.54A:4-2 12b) to New Jersey film-lease production companies shall not 3 exceed a cumulative total of \$100,000,000 in fiscal year 2021 and 4 in each fiscal year thereafter prior to fiscal year 2024, and shall not 5 exceed a cumulative total of \$150,000,000 in fiscal year 2024 and 6 in each fiscal year thereafter prior to fiscal year 2040, to apply 7 against the tax imposed pursuant to section 5 of P.L.1945, c.162 8 (C.54:10A-5) and the tax imposed pursuant to the "New Jersey 9 Gross Income Tax Act," N.J.S.54A:1-1 et seq. Beginning in fiscal 10 year 2023, in addition to the cumulative total tax credits made 11 available for New Jersey film-lease production companies pursuant 12 to this paragraph and subsection d. of section 98 of P.L.2020, c.156 13 (C.34:1B-362), up to an additional \$250,000,000 may be made 14 available annually, in the discretion of the authority, to New Jersey 15 film-lease production companies for the award of tax credits, 16 including tax credits allowed through the granting of tax credit 17 transfer certificates, pursuant to subsection a. of this section and 18 subsection a. of section 2 of P.L.2018, c.56 (C.54A:4-12b), from the 19 funds made available pursuant to subparagraph (i) of paragraph (1) 20 of subsection b. of section 98 of P.L.2020, c.156 (C.34:1B-362). 21 Approvals made to New Jersey studio partners and New Jersey film-lease production companies shall be subject to award 22 23 agreements with the authority detailing obligations of the awardee 24 and outcomes relating to events of default, including, but not 25 limited to, recapture, forfeiture, and termination. Notwithstanding 26 any provision of this subsection or other law to the contrary, if a 27 film production company designated as a New Jersey studio partner 28 ceases to qualify for its designation as a New Jersey film studio 29 partner and becomes designated as a New Jersey film-lease partner 30 facility, the authority shall reduce the cumulative total amount of 31 tax credits, including tax credits allowed through the granting of tax credit transfer certificates, made available to New Jersey studio 32 33 partners in each fiscal year and shall increase the cumulative total 34 amount of tax credits permitted to be approved for New Jersey film-35 lease production companies in each fiscal year by a corresponding 36 amount pursuant to a formula established in rules adopted by the 37 authority which shall consider the volume of applications submitted 38 by New Jersey studio partners and New Jersey film-lease 39 production facilities, the cumulative total amount of tax credits 40 allowed to New Jersey studio partners and New Jersey film-lease 41 production facilities in the prior fiscal year, the total square footage 42 of facility space occupied in the State by New Jersey studio partners 43 and New Jersey film-lease production facilities, and any other 44 factors that the authority deems appropriate. Award agreements 45 between the authority and New Jersey studio partners shall include 46 a requirement for each New Jersey studio partner to occupy the 47 production facility developed, purchased, or leased as a condition of 48 designation as a New Jersey studio partner for the duration of the

1 commitment period. If a New Jersey studio partner fails to occupy 2 the production facility developed, purchased, or leased as a 3 condition of designation as a New Jersey studio partner for the 4 duration of the commitment period or otherwise fails to satisfy the 5 conditions for designation as a New Jersey studio partner, the 6 authority shall recapture the portion of the tax credit that was only 7 available to the taxpayer by virtue of the taxpayer's designation as a 8 New Jersey studio partner, and all films for which an initial 9 approval has been given, but for which the authority has not 10 approved final documentation, shall terminate. The authority shall 11 establish a non-binding, administrative pre-certification process for potentially eligible projects. 12

13 If the cumulative total amount of tax credits, and tax credit 14 transfer certificates, allowed to taxpayers for privilege periods or 15 taxable years commencing during a single fiscal year under 16 subsection a. of this section and subsection a. of section 2 of 17 P.L.2018, c.56 (C.54A:4-12b) exceeds the amount of tax credits 18 available in that fiscal year, then taxpayers who have first applied 19 for and have not been allowed a tax credit or tax credit transfer 20 certificate amount for that reason shall have their applications 21 approved by the authority, provided the application otherwise 22 satisfies the requirements of this section, and shall be allowed the 23 amount of tax credit or tax credit transfer certificate on the first day 24 of the next succeeding fiscal year in which tax credits and tax credit 25 transfer certificates under subsection a. of this section and 26 subsection a. of section 2 of P.L.2018, c.56 (C.54A:4-12b) are not 27 in excess of the amount of credits available.

28 Notwithstanding any provision of this paragraph to the contrary, 29 for any fiscal year in which the amount of tax credits approved to 30 New Jersey studio partners, New Jersey film-lease production 31 companies, or taxpayers other than New Jersey studio partners and 32 New Jersey film-lease production companies pursuant to this 33 paragraph is less than the cumulative total amount of tax credits 34 permitted to be approved to each such category, in that fiscal year, 35 the authority shall certify the amount of the remaining tax credits 36 available for approval to each such category in that fiscal year, and 37 shall increase the cumulative total amount of tax credits permitted 38 to be approved for New Jersey studio partners, New Jersey film-39 lease production companies, or taxpayers other than New Jersey 40 studio partners and New Jersey film-lease production companies in 41 the subsequent fiscal year by the certified amount remaining for 42 each such category from the prior fiscal year. The authority shall 43 also certify, for each fiscal year, the amount of tax credits that were 44 previously approved, but that the taxpayer is not able to redeem or 45 transfer to another taxpayer under this section, and shall increase 46 the cumulative total amount of tax credits permitted to be approved 47 for New Jersey studio partners, New Jersey film-lease production 48 companies, or taxpayers other than New Jersey studio partners and

New Jersey film-lease production companies in the subsequent
 fiscal year by the amount of tax credits previously approved for
 each such category, but not subject to redemption or transfer.

4 (2) The value of tax credits, including tax credits allowed 5 through the granting of tax credit transfer certificates, approved by 6 the authority and the director pursuant to subsection b. of this 7 section and pursuant to subsection b. of section 2 of P.L.2018, c.56 8 (C.54A:4-12b) shall not exceed a cumulative total of \$30,000,000 in 9 fiscal year 2019 and in each fiscal year thereafter prior to fiscal year 10 2040 to apply against the tax imposed pursuant to section 5 of 11 P.L.1945, c.162 (C.54:10A-5) and the tax imposed pursuant to the 12 "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq.

13 If the total amount of tax credits and tax credit transfer 14 certificates allowed to taxpayers for privilege periods or taxable 15 years commencing during a single fiscal year under subsection b. of 16 this section and subsection b. of section 2 of P.L.2018, c.56 17 (C.54A:4-12b) exceeds the amount of tax credits available in that 18 year, then taxpayers who have first applied for and have not been 19 allowed a tax credit or tax credit transfer certificate amount for that reason shall ¹[be allowed, in the order in which they have 20 21 submitted an application, <u>] have their applications approved by the</u> 22 authority, provided the application otherwise satisfies the requirements of this section, and shall be allowed¹ the amount of 23 tax credit or tax credit transfer certificate on the first day of the next 24 25 succeeding fiscal year in which tax credits and tax credit transfer 26 certificates under subsection b. of this section and subsection b. of 27 section 2 of P.L.2018, c.56 (C.54A:4-12b) are not in excess of the 28 amount of credits available.

29 ²Beginning in the fiscal year beginning July 1, 2024, in addition to 30 the total amount of tax credits and tax credit transfer certificates 31 allowed to taxpayers for privilege periods or taxable years 32 commencing during a single fiscal year under subsection b. of this 33 section and subsection b. of section 2 of P.L.2018, c.56 (C.54A:4-34 12b), up to an additional \$100,000,000 may be made available, in the 35 discretion of the authority for the award of tax credits, including tax 36 credits allowed through the granting of tax credit transfer certificates, 37 pursuant to subsection b. of this section and subsection b. of section 2 38 of P.L.2018, c.56 (C.54A:4-12b), from the funds made available to 39 taxpayers other than New Jersey studio partners and New Jersey film-40 lease production companies pursuant to paragraph (3) of subsection d. 41 of section 98 of P.L.2020, c.156 (C.34:1B-362).²

42 Notwithstanding any provision of this paragraph to the contrary, 43 for any fiscal year in which the amount of tax credits approved 44 pursuant to this paragraph is less than the cumulative total amount 45 of tax credits permitted to be approved in that fiscal year, the 46 authority shall certify the amount of the remaining tax credits 47 available for approval in that fiscal year, and shall increase the 48 cumulative total amount of tax credits permitted to be approved in 49 compared to the termination of the termination of the 40 cumulative total amount of tax credits permitted to be approved in 40 cumulative total amount of tax credits permitted to be approved in 41 cumulative total amount of tax credits permitted to be approved in 42 cumulative total amount of tax credits permitted to be approved in 43 cumulative total amount of tax credits permitted to be approved in 44 cumulative total amount of tax credits permitted to be approved in 45 cumulative total amount of tax credits permitted to be approved in 46 cumulative total amount of tax credits permitted to be approved in 47 cumulative total amount of tax credits permitted to be approved in 48 cumulative total amount of tax credits permitted to be approved in 48 cumulative total amount of tax credits permitted to be approved in 49 cumulative total amount of tax credits permitted to be approved in 40 cumulative total amount of tax credits permitted to be approved in 40 cumulative total amount of tax credits permitted to be approved in 40 cumulative total amount of tax credits permitted to be approved in 40 cumulative total amount of tax credits permitted to be approved in 40 cumulative total amount of tax credits permitted to be approved total tax credits permitted tax cr the subsequent fiscal year by the certified amount remaining from the prior fiscal year. The authority shall also certify, for each fiscal year, the amount of tax credits that were previously approved, but that the taxpayer is not able to redeem or transfer to another taxpayer under this section, and shall increase the cumulative total amount of tax credits permitted to be approved in the subsequent

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7 fiscal year by the amount of tax credits previously approved, but not 8 subject to redemption or transfer.

9 A taxpayer shall submit to the authority and the director a f. 10 report prepared by an independent certified public accountant 11 licensed in this State to verify the taxpayer's tax credit claim 12 following the completion of the production. A New Jersey studio partner that makes deferred compensation payments based on work 13 14 or services provided on a production may file a supplemental report 15 prepared by an independent certified public accountant, pursuant to 16 agreed-upon procedures prescribed by the authority and the 17 director, no later than two years after the date on which the 18 production concludes. The deferred compensation payments shall 19 constitute qualified film production expenses as if the expenses 20 were incurred at the time of production, provided there are credits 21 available and subject to the authority's review. The report shall be 22 prepared by the independent certified public accountant pursuant to 23 agreed-upon procedures prescribed by the authority and the 24 director, and shall include such information and documentation as 25 shall be determined to be necessary by the authority and the director 26 to substantiate the qualified film production expenses or the 27 qualified digital media content production expenses of the taxpayer. 28 A single report with attachments deemed necessary by the authority 29 shall be submitted electronically. Upon receipt of the report, the 30 authority and the director shall review the findings of the 31 independent certified public accountant's report, and shall make a 32 determination as to the qualified film production expenses or the 33 qualified digital media content production expenses of the taxpayer. 34 The authority's and the director's review shall include, but shall not 35 be limited to: a review of all non-payroll qualified film production 36 expense items and non-payroll digital media content production 37 expense items over \$20,000; a review of 100 randomly selected 38 non-payroll qualified film production expense items and non-39 payroll digital media content production expense items that are 40 greater than \$2,500, but less than \$20,000; a review of 100 41 randomly selected non-payroll qualified film production expense 42 items and non-payroll digital media content production expense 43 items that are less than \$2,500; a review of the qualified wages for 44 the 15 employees, independent contractors, or loan-out companies 45 with the highest qualified wages; and a review of the qualified 46 wages for 35 randomly selected employees, independent 47 contractors, or loan-out companies with qualified wages other than 48 the 15 employees, independent contractors, or loan-out companies

1 with the highest qualified wages. The taxpayer's qualified film 2 production expenses and digital media content production expenses 3 shall be adjusted based on any discrepancies identified for the 4 reviewed non-payroll qualified film production expense items, non-5 payroll digital media content production expense items and 6 qualified wages. The taxpayer's qualified film production expenses 7 and digital media content production expenses also shall be adjusted 8 based on the projection of any discrepancies identified based on the 9 review of randomly selected expense items or wages pursuant to 10 this subsection to the extent that the discrepancies exceed one 11 percent of the total reviewed non-payroll qualified film production 12 expense items, non-payroll digital media content production 13 expense items, or qualified wages. The determination shall be 14 provided in writing to the taxpayer, and a copy of the written 15 determination shall be included in the filing of a return that includes 16 a claim for a tax credit allowed pursuant to this section.

17 g. A taxpayer shall withhold from each payment to a loan out 18 company, to an independent contractor, or to a homeowner for the 19 use of a personal residence an amount equal to 6.37 percent of the 20 payment otherwise due. The amounts withheld shall be deemed to 21 be withholding of liability pursuant to the "New Jersey Gross 22 Income Tax Act," N.J.S.54A:1-1 et seq., and the taxpayer shall be 23 deemed to have the rights, duties, and responsibilities of an 24 employer pursuant to chapter 7 of Title 54A of the New Jersey 25 Statutes. The director shall allocate the amounts withheld for a 26 taxable year to the accounts of the individuals who are employees 27 of a loan out company in proportion to the employee's payment by 28 the loan out company in connection with a trade, profession, or 29 occupation carried on in this State or for the rendition of personal 30 services performed in this State during the taxable year. A loan out 31 company that reports its payments to employees in connection with 32 a trade, profession, or occupation carried on in this State or for the 33 rendition of personal services performed in this State during a 34 taxable year shall be relieved of its duties and responsibilities as an 35 employer pursuant to chapter 7 of Title 54A of the New Jersey 36 Statutes for the taxable year for any payments relating to the 37 payments on which the taxpayer withheld. Notwithstanding any 38 provision of this section to the contrary, qualified film production 39 expenses and qualified digital media content production expenses 40 shall include any payments made by the taxpayer to a loan out 41 company for services performed in New Jersey by individuals who are employees of the loan out company and whose wages and 42 salaries are ¹subject to withholding but¹ not subject to tax under the 43 "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., due to 44 45 the provisions of a reciprocity agreement with another state. 46 h. As used in this section:

47 "Authority" means the New Jersey Economic Development 48 Authority.

1 "Business assistance or incentive" means "business assistance or 2 incentive" as that term is defined pursuant to section 1 of P.L.2007, 3 c.101 (C.54:50-39).

4 "Commission" means the Motion Picture and Television 5 Development Commission.

"Commitment period" means, for New Jersey studio partners, the 6 7 period beginning with the commencement of the eligibility period 8 and expiring 10 years following:

9 (1) in the case of a taxpayer developing or purchasing a 10 production facility, the issuance of a temporary certificate of 11 occupancy for the production facility developed or purchased as a 12 condition of designation as a New Jersey studio partner; or

13 (2) in the case of a taxpayer leasing a production facility, 14 commencement of the lease term for the production facility leased 15 as a condition of designation as a New Jersey studio partner.

"Digital media content" means ¹[any data or information that is 16 17 produced in digital form, including data or information created in 18 analog form but reformatted in digital form, text, graphics, 19 photographs, animation, sound, and video content] the following 20 digitally formatted and distributed content, which content includes data or information created in analog form but ²[reformatting] 21 reformatted² in digital form: animation; video games; visual effects; 22 interactive media, including virtual, augmented, or mixed reality; 23 ²content containing text, graphics, or photographs;² sound; and 24 video¹. "Digital media content" shall not mean content offerings 25 generated by the end user (including postings on electronic bulletin 26 27 boards and chat rooms); content offerings comprised primarily of 28 local news, events, weather, or local market reports; public service 29 content; electronic commerce platforms (such as retail and 30 wholesale websites); websites or content offerings that contain 31 obscene material as defined pursuant to N.J.S.2C:34-2 and 32 N.J.S.2C:34-3; websites or content that are produced or maintained 33 primarily for private, industrial, corporate, or institutional purposes; 34 or digital media content acquired or licensed by the taxpayer for 35 distribution or incorporation into the taxpayer's digital media 36 content.

37 "Eligibility period" means, with respect to New Jersey studio 38 partners, the period in which a New Jersey studio partner may claim a tax credit for qualified film production expenses, including 39 40 expenses that would not constitute qualified film production 41 expenses but for the taxpayer's designation as a New Jersey studio 42 partner, beginning the earlier of the commencement of the principal 43 photography for the New Jersey studio partner's initial film in New 44 Jersey or, in the case of a taxpayer developing or purchasing a 45 production facility, at the issuance of a temporary certificate of occupancy for the production facility developed or purchased as a 46 47 condition of designation as a New Jersey studio partner and, in the

case of a taxpayer leasing a production facility, at the
 commencement of the lease term for the production facility leased
 as a condition of designation as a New Jersey studio partner, and
 extending thereafter for a term of not more than 10 years.

5 "Film" means a feature film, a television series, or a television 6 show of 22 minutes or more in length, intended for a national 7 audience, or a television series or a television show of 22 minutes 8 or more in length intended for a national or regional audience, 9 including, but not limited to, a game show, award show, talk show, 10 competition or variety show filmed before a live audience, or other 11 gala event filmed and produced at a nonprofit arts and cultural 12 venue receiving State funding. "Film" shall not include a production featuring news, current events, weather, and market 13 14 reports or public programming, or sports event, a production that 15 solicits funds, a production containing obscene material as defined 16 under N.J.S.2C:34-2 and N.J.S.2C:34-3, or a production primarily 17 for private, industrial, corporate, or institutional purposes, or a 18 reality show, except if the production company of the reality show 19 ¹[owns, leases, or otherwise occupies a production facility of no 20 less than 20,000 square feet of real property for a minimum term of 21 24 months, and invests no less than \$3,000,000 in such a facility 22 within a designated enterprise zone established pursuant to the 23 "New Jersey Urban Enterprise Zones Act," P.L.1983, c.303 24 (C.52:27H-60 et al.), or a UEZ-impacted business district established pursuant to section 3 of P.L.2001, c.347 (C.52:27H-25 66.2) has obtained a minimum 2 [10] six 2 episode order from, and 26 27 is commissioned and scheduled to premiere on, a major linear 28 <u>network or streaming service</u>¹. "Film" shall not include an award 29 show or other gala event that is not filmed and produced at a 30 nonprofit arts and cultural venue receiving State funding.

31 "Full-time or full-time equivalent employee" means an individual 32 employed by the taxpayer for consideration for at least 35 hours a 33 week, or who renders any other standard of service generally 34 accepted by custom or practice as full-time or full-time equivalent 35 employment, whose wages are subject to withholding as provided in 36 the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., or 37 whose wages are not subject to tax under the "New Jersey Gross 38 Income Tax Act," N.J.S.54A:1-1 et seq., due to the provisions of a 39 reciprocity agreement with another state, regardless of whether the 40 individual is a resident or nonresident taxpayer, or who is a partner 41 of a taxpayer, who works for the partnership for at least 35 hours a 42 week, or who renders any other standard of service generally 43 accepted by custom or practice as full-time or full-time equivalent 44 employment, and whose distributive share of income, gain, loss, or 45 deduction, or whose guaranteed payments, or any combination 46 thereof, is subject to the payment of estimated taxes, as provided in 47 the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq. 48 "Full-time or full-time equivalent employee" shall not include an

individual who works as an independent contractor or on a
 consulting basis for the taxpayer.
 "Highly compensated individual" means ², for New Jersey studio
 partners and New Jersey film-lease production companies,² an

5 individual who directly or indirectly receives compensation in 6 excess of \$500,000 for the performance of services used directly in a production ²and for taxpayers other than New Jersey studio partners 7 8 and New Jersey film-lease production companies, an individual who 9 directly or indirectly receives compensation in excess of \$750,000 for 10 the performance of services used directly in a production². An 11 individual receives compensation indirectly when the taxpayer pays a loan out company that, in turn, pays the individual for the 12 13 performance of services.

"Incurred in New Jersey" means, for any application submitted 14 15 after the effective date of P.L.2018, c.56 (C.54:10A-5.39b et al.), 16 pursuant to which a tax credit has not been allowed prior to the 17 effective date of P.L.2021, c.160, service performed within New 18 Jersey and tangible personal property used or consumed in New 19 Jersey. A service is performed in New Jersey to the extent that the 20 individual performing the service is physically located in New 21 Jersey while performing the service. Notwithstanding where the 22 property is delivered or acquired, rented tangible property is used or 23 consumed in New Jersey to the extent that the property is located in 24 New Jersey during its use or consumption and is rented from a 25 vendor authorized to do business in New Jersey ¹[or] and¹ the film production company provides to the authority the vendor's 26 27 information in a form and manner prescribed by the authority. 28 Purchased tangible property is not used and consumed in New 29 Jersey unless it is purchased from a vendor authorized to do 30 business in New Jersey and is delivered to or acquired within New 31 Jersey; provided, however, that if a production is also located in 32 another jurisdiction, the purchased tangible property is used and 33 consumed in New Jersey ¹, to the extent that the property is located in New Jersey during its use or consumption,¹ if the acquisition and 34 delivery of purchased tangible property is located in either New 35 36 Jersey or another jurisdiction where the production takes place. 37 Payment made to a homeowner for the use of a personal residence 38 located in the State for filming shall be deemed an expense incurred 39 in New Jersey notwithstanding the fact that such homeowner is not 40 a vendor authorized to do business in New Jersey, provided the 41 taxpayer has made the withholding required by subsection g. of this 42 section.

43 "Independent contractor" means an individual treated as an
44 independent contractor for federal and State tax purposes who is
45 contracted with by the taxpayer for the performance of services
46 used directly in a production.

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1 ²"Independent post-production company" means a corporation, 2 partnership, limited liability company, or other entity principally 3 engaged in the provision of post-production, including visual effects 4 services for a film or films described in this section including a film or 5 films that do not satisfy the requirements of subparagraph (a) of paragraph (1) of subsection a. of this section, which entity is not a 6 7 publicly-traded entity or for which entity no more than five percent of 8 the beneficial ownership is owned directly or indirectly by a publicly-9 traded entity.² "Loan out company" means ²: for applications submitted prior to 10 the effective date of P.L., c. (pending before the Legislature as 11 12 this bill), a personal service corporation or other entity with which a 13 taxpayer contracts for the provision of specified individual personnel, 14 such as artists, crew, actors, producers, or directors for the 15 performance of services used directly in a production; and, for applications submitted on or after the effective date of P.L., 16 c. (pending before the Legislature as this bill),² a personal service 17 corporation or other entity ²,² ¹<u>authorized to do business in New</u> 18 Jersey¹^{2,2} that is contracted with by the taxpayer to provide 19 specified individual personnel, such as artists, crew, actors, 20 21 producers, or directors for the performance of services used directly 22 in a production. "Loan out company" shall not include entities 23 contracted with by the taxpayer to provide goods or ancillary 24 contractor services such as catering, construction, trailers, 25 equipment, or transportation. 26 "New Jersey film-lease partner facility" means: 27 (1) (a) a production facility in New Jersey whose owner or 28 developer has made the commitment to build, lease, or operate a 29 production facility of 250,000 square feet or more, including a 30 sound stage and production support space, such as production 31 offices, mill space, or a backlot, for a period of five or more 32 successive years, as evidenced by site plan approval or an executed 33 redevelopment agreement with a governmental entity for the 34 purpose of developing a production facility of 250,000 square feet or more; 35 (b) a production facility built, leased, or operated by a 36 37 production company designated as a New Jersey studio partner and 38 which the New Jersey studio partner no longer occupies; or 39 (c) a portion of a production facility owned by a New Jersey 40 studio partner that is in excess of the space being utilized by the New Jersey studio partner; provided the spaces utilized and 41 42 unutilized by the New Jersey studio partner both exceed 250,000 43 square feet.

44 (2) A film production company that executes at least a 10-year
45 lease for 250,000 square feet or more from a New Jersey film-lease
46 partner facility shall be eligible to be designated as a New Jersey

studio partner, provided the film production company otherwise
 complies with the eligibility requirements of the program.

3 (3) Except for a production facility, or portion thereof, owned, 4 built, leased, or operated by a film production company designated 5 as a New Jersey studio partner by the authority on or before the 6 181st day next following the effective date of P.L.2023, c.97 7 (C.34:1B-4.2 et al.), in order for a production facility to be 8 designated as a New Jersey film-lease partner facility, the owner or 9 developer shall accept the acquisition by the authority, at the 10 authority's discretion, of equity in the production facility, on 11 commercially reasonable and customary terms and conditions 12 determined by the authority and the New Jersey film-lease partner 13 A film production facility may receive its film-lease facility. 14 partner facility designation prior to executing an equity agreement 15 with the authority provided final approval of such agreement occurs 16 on or before the date on which production commences at the 17 facility.

(4) No more than three New Jersey production facilities may be
designated as a New Jersey film-lease partner facility; provided,
however, this limitation shall not apply to production facilities, or
portions thereof, owned, built, leased, or operated by a film
production company designated as a New Jersey studio partner.

23 "New Jersey film-lease production company" means a taxpayer, 24 including any taxpayer that is a member of a combined group under 25 section 23 of P.L.2018, c.48 (C.54:10A-4.11) or any other entity in 26 which the film-lease production company has a material ownership 27 interest and material operational role in the production, that 28 otherwise complies with the eligibility requirements of the Film and 29 Digital Media Tax Credit Program and has made a commitment to 30 lease or otherwise occupy production space in a New Jersey filmlease partner facility ² [and who will shoot] . In addition to the 31 forgoing, if a New Jersey film-lease partner facility has received a 32 33 temporary or final certificate of occupancy, a film production company 34 shall satisfy one of the following two criteria: (1) the film production <u>company shoots</u>² at least 50 percent of the total principal 35 photography shoot days of the project within New Jersey at the 36 New Jersey film-lease partner facility 2 ; or (2) the qualified film 37 production expenses of the project for all services performed and 38 goods used or consumed at the New Jersey film-lease partner facility 39 40 and payments made for the use of the New Jersey film-lease partner 41 facility equal or exceed 33 percent of the total qualified film 42 production expenses of the project. In addition to the forgoing, if a 43 New Jersey film-lease partner facility has not yet received a temporary 44 or final certificate of occupancy, a film production company shall have 45 entered into a lease or sublease with the owner or developer of a New 46 Jersey film-lease partner facility, which lease or sublease is for not less 47 than three years of occupancy of the New Jersey film-lease partner 48 facility and includes at least 36,000 square feet of soundstage space,

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and the film production company shall have executed a contract with

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2 the owner or developer of the New Jersey film-lease partner facility to 3 provide production services for films produced by the film production 4 company in New Jersey prior to the New Jersey film-lease partner 5 facility's receipt of a temporary or final certificate of occupancy². A "New Jersey film-lease production company" may include any other 6 7 member of a taxpayer's combined group, pursuant to P.L.2018, 8 c.131 (C.54:10A-4.11), or an unrelated entity principally engaged in 9 the production of a film or other commercial audiovisual product 10 with whom a designated New Jersey film-lease production company 11 contracts to perform film production services on its behalf such that 12 the designated New Jersey film-lease production company controls 13 such film or product during preproduction, production, and 14 postproduction and all results and proceeds of such services constitute, from the moment of creation, "works made for hire" for 15 16 the New Jersey film-lease production company pursuant to the 17 provisions of the federal "Copyright Act of 1976" (17 U.S.C. s.101 18 et seq.). 19 ²In the event the authority determines that a New Jersey film-lease 20 production company has failed to meet the qualifications of a New 21 Jersey film-lease production company or otherwise comply with the 22 provisions of this section, the authority may recapture from that film 23 production company the portion of any tax credit that had been 24 awarded to that film production company that was only available to 25 the film production company by virtue of the film production company's designation as a New Jersey film-lease production 26 27 company.² 28 "New Jersey studio partner" means a film production company 29 that has made a commitment to produce films or commercial 30 audiovisual products in New Jersey and has developed, purchased, 31 or executed a 10-year contract to lease a production facility of 32 250,000 square feet or more, or has executed a purchase contract 33 with a governmental authority for the purpose of developing a 34 production facility of 250,000 square feet or more within 48 months 35 from the date of designation as a New Jersey studio partner; 36 provided, however, the board, in its discretion, may extend the time 37 to execute a purchase contract for an additional 12 months. 38 Effective upon designation as a New Jersey studio partner, a film 39 production company shall be eligible for a credit pursuant to this 40 section, provided the film production company otherwise complies 41 with the eligibility requirements of Film and Digital Media Tax 42 Credit Program. In the event the authority determines that a film 43 production company has failed to meet the qualifications of a New

44 Jersey studio partner or otherwise comply with the provisions of 45 this section, the authority may rescind the New Jersey studio 46 partner designation and may recapture from that film production 47 company the portion of any tax credit that had been awarded to that 48 film production company that was only available to the film

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production company by virtue of the film production company's

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2 designation as a New Jersey studio partner. A "New Jersey studio 3 partner" may include any other member of a taxpayer's combined 4 group, pursuant to P.L.2018, c.131 (C.54:10A-4.11), or an unrelated 5 entity principally engaged in the production of a film or other 6 commercial audiovisual product with whom a designated New 7 Jersey studio partner contracts to perform film production services on its behalf $\frac{2}{\text{or for its benefit}^2}$ such that the designated New Jersey 8 studio partner ²: $(1)^2$ controls such film or product during pre-9 production, production, and post-production ²[, and all results and 10 proceeds of such services constitute, from the moment of creation, 11 12 "works made for hire" for the New Jersey studio partner pursuant to 13 the provisions of the federal "Copyright Act of 1976," (17 U.S.C. s.101 et seq.)]; or (2) controls distribution rights for the resulting film 14 15 or other commercial audiovisual product, provided that the New Jersey studio partner contracted with the unrelated entity prior to qualified 16 17 <u>film production expenses being incurred</u>². No more than three film production companies may be designated as a New Jersey studio 18 19 partner. 20 "Partnership" means an entity classified as a partnership for 21 federal income tax purposes. 22 "Post-production costs" means the costs of the phase of production of a film that follows principal photography, in which 23 24 raw footage is cut and assembled into a finished film with sound 25 synchronization and visual effects. 26 "Pre-production costs" means the costs of the phase of 27 production of a film that precedes principal photography, in which a 28 detailed schedule and budget for the production is prepared, the 29 script and location is finalized, and contracts with vendors are 30 negotiated. 31 "Qualified digital media content production expenses" means an 32 expense incurred in New Jersey for the production of digital media 33 "Qualified digital media content production expenses" content. 34 shall include but not be limited to: the wages and salaries of 35 individuals employed in the production of digital media content on 36 which the tax imposed by the "New Jersey Gross Income Tax Act," 37 N.J.S.54A:1-1 et seq. has been paid or is due, and any wages and salaries of individuals employed in the production of digital media 38 39 content that are not subject to tax under the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., due to the provisions of a 40 reciprocity agreement with another state; ¹[and]¹ the costs of 41 computer software and hardware, data processing, visualization 42 technologies, sound synchronization, editing, and the rental of 43 facilities and equipment ¹; and the costs for post-production, 44 including, but not limited to: editing, sound design, visual effects, 45 46 animation, music composition, color grading, and mastering¹.

47 Payment made to a loan out company or to an independent

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1 contractor shall not be deemed a "qualified digital media content 2 production expense" unless the payment is made in connection with 3 a trade, profession, or occupation carried on in this State or for the 4 rendition of personal services performed in this State and the 5 taxpayer has made the withholding required pursuant to subsection g. of this section. ²["Qualified] For applications submitted prior to 6 the effective date of P.L., c. (pending before the Legislature as 7 this bill), "qualified² digital media content production expenses" 8 9 shall not include expenses incurred in marketing, promotion, or advertising digital media ²[¹; costs incurred for the design, 10 maintenance, and hosting of websites; costs incurred in digital 11 search engine optimization or pay-per-click campaigns;¹]² or other 12 costs not directly related to the production of digital media content. 13 14 ²For applications submitted after the effective date of P.L., 15 (pending before the Legislature as this bill), "qualified digital c. 16 media content production expenses" shall not include expenses 17 incurred in marketing, promotion, or advertising digital media; costs 18 incurred for the design, maintenance, and hosting of websites; or other 19 costs not directly related to the production of digital media content.² Costs related to the acquisition or licensing of digital media content 20 21 by the taxpayer for distribution or incorporation into the taxpayer's digital media content ¹, or any costs included in an application 22 submitted to the authority,¹ shall not be deemed "qualified digital 23 24 media content production expenses." 25 "Qualified film production expenses" means an expense incurred 26 in New Jersey for the production of a film including pre-production costs and post-production costs incurred in New Jersey. "Qualified 27 28 film production expenses" shall include but not be limited to: the 29 wages and salaries of individuals employed in the production of a 30 film on which the tax imposed by the "New Jersey Gross Income 31 Tax Act," N.J.S.54A:1-1 et seq. has been paid or is due, and any 32 wages and salaries of individuals employed in the production of a 33 film that are not subject to tax under the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., due to the provisions of a 34 35 reciprocity agreement with another state; and the costs for tangible 36 personal property used, and services performed, directly and 37 exclusively in the production of a film, such as expenditures for 38 production facilities, props, makeup, wardrobe, film film 39 processing, camera, sound recording, set construction, lighting, 40 shooting, editing, and meals. Payment made to a loan out company 41 or to an independent contractor shall not be deemed a "qualified 42 film production expense" unless the payment is made in connection 43 with a trade, profession, or occupation carried on in this State or for

45 taxpayer has made the withholding required pursuant to subsection46 g. of this section. Payment made to a homeowner, who is otherwise

the rendition of personal services performed in this State and the

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47 not a vendor authorized to do business in New Jersey, for the use of

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1 a personal residence for filming shall not be deemed a "qualified 2 film production expense" unless the taxpayer has made the 3 withholding required by subsection g. of this section. For the 4 purposes of this definition, wages and salaries of individuals 5 employed in the production of a film shall include deferred 6 compensation, including advances on deferred compensation, 7 incurred by New Jersey studio partners, provided the New Jersey 8 studio partner files a supplemental report prepared by an 9 independent certified public accountant, pursuant to agreed-upon 10 procedures prescribed by the authority and the director, no later 11 than two years after the date on which the production concludes. 12 "Qualified film production expenses" shall not include: expenses incurred in marketing or advertising a film; ¹[and] expenses for a 13 story, script, or ^{2,2} scenario to be used for a film; for taxpayers other 14 than New Jersey studio partners and New Jersey film-lease production 15 <u>companies</u>,¹ payment in excess of 1 [\$500,000] <u>\$750,000</u>¹ to a 16 highly compensated individual for ¹[costs for a story, script, or 17 18 scenario used in the production of a film and **]**¹ wages or salaries or 19 other compensation for writers, directors, including music directors, 20 producers, and performers, other than background actors with no 21 scripted lines ¹[,] ; and for New Jersey studio partners and New 22 Jersey film-lease production companies, payment in excess of 23 \$500,000 to a highly compensated individual for wages or salaries 24 or other compensation for writers, directors, including music 25 directors, producers, and performers, other than background actors with no scripted lines,¹ except as follows: 26 (1) for a New Jersey studio partner that incurs less than 27 ¹[\$50,000,000] \$25,000,000¹ in qualified film production expenses 28

in the State, in excess of amounts paid to highly compensated
individuals, an additional amount, not to exceed \$18,000,000, of the
wages or salaries or other compensation for writers, directors,
including music directors, producers, and performers, other than
background actors with no scripted lines, shall constitute qualified
film production expenses; and

35 (2) (Deleted by amendment, P.L.2023, c.97)

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(3) (Deleted by amendment, P.L.2023, c.97)

(4) for a New Jersey studio partner that incurs ¹[\$50,000,000] 37 38 \$25,000,000¹ or more in qualified film production expenses in the State, in excess of amounts paid to highly compensated individuals, 39 40 an additional amount, not to exceed \$72,000,000, of the wages or 41 salaries or other compensation for writers, directors, including 42 music directors, producers, and performers, other than background 43 actors with no scripted lines, shall constitute qualified film 44 production expenses; and

(5) for a New Jersey film-lease production company that incurs
less than \$50,000,000 in qualified film production expenses in the
State, in excess of amounts paid to highly compensated individuals,

an additional amount, not to exceed \$15,000,000, of the wages or
salaries or other compensation for writers, directors, including
music directors, producers, and performers, other than background
actors with no scripted lines, shall constitute qualified film
production expenses; and

6 (6) for a New Jersey film-lease production company that incurs 7 \$50,000,000 or more in qualified film production expenses in the 8 State, in excess of amounts paid to highly compensated individuals, 9 an additional amount, not to exceed \$60,000,000, of the wages or 10 salaries or other compensation for writers, directors, including 11 music directors, producers, and performers, other than background 12 actors with no scripted lines, shall constitute qualified film production expenses. 13

"Total digital media content production expenses" means costs
for services performed and property used or consumed in the
production of digital media content.

17 "Total film production expenses" means costs for services
18 performed and tangible personal property used or consumed in the
19 production of a film.

20 A business that is not a "taxpayer" as defined and used in the i. "Corporation Business Tax Act (1945)," P.L.1945, c.162 21 22 (C.54:10A-1 et seq.) and therefore is not directly allowed a credit 23 under this section, but is a business entity that is classified as a 24 partnership for federal income tax purposes and is ultimately owned 25 by a business entity that is a "corporation" as defined in subsection 26 (c) of section 4 of P.L.1945, c.162 (C.54:10A-4), or a limited 27 liability company formed under the "Revised Uniform Limited Liability Company Act," P.L.2012, c.50 (C.42:2C-1 et seq.), or 28 29 qualified to do business in this State as a foreign limited liability 30 company, with one member, and is wholly owned by the business 31 entity that is a "corporation" as defined in subsection (c) of section 32 4 of P.L.1945, c.162 (C.54:10A-4), but otherwise meets all other 33 requirements of this section, shall be considered an eligible 34 applicant and "taxpayer" as that term is used in this section.

35 (cf: P.L.2023, c.97, s.5)

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37 1 [2.] <u>3.</u>¹ Section 2 of P.L.2018, c.56 (C.54A:4-12b) is 38 amended to read as follows:

39 2. a. (1) A taxpayer, upon approval of an application to the 40 authority and the director, shall be allowed a credit against the tax 41 otherwise due for the taxable year under the "New Jersey Gross 42 Income Tax Act," N.J.S.54A:1-1 et seq., in an amount equal to, in 43 the case of a taxpayer designated as a New Jersey studio partner or 44 New Jersey film-lease production company, 40 percent, and in the 45 case of a taxpayer other than a New Jersey studio partner or New 46 Jersey film-lease production company, 35 percent, of the qualified 47 film production expenses of the taxpayer during a taxable year

commencing on or after July 1, 2018 but before July 1, 2039,
 provided that:

3 (a) at least 60 percent of the total film production expenses, 4 exclusive of post-production costs, of the taxpayer are incurred for 5 services performed, and goods purchased through vendors 6 authorized to do business, in New Jersey, or the qualified film 7 production expenses of the taxpayer during the taxable year for 8 services performed, and goods purchased, through vendors 9 authorized to do business in New Jersey, exceed \$1,000,000 per production¹; and for reality shows, at least 60 percent of the total 10 film production expenses, exclusive of post-production costs, of the 11 taxpayer are incurred for services performed, and goods purchased 12 through vendors authorized to do business ²,² in New Jersey, and 13 the qualified film production expenses of the taxpayer during the 14 15 privilege period for services performed, and goods purchased, 16 through vendors authorized to do business in New Jersey, exceed 17 $1,000,000 \text{ per production}^1;$

(b) principal photography of the film commences within 180days from the date of the original application for the tax credit;

(c) the film includes, when determined to be appropriate by the
commission, at no cost to the State, marketing materials promoting
this State as a film and entertainment production destination, which
materials shall include placement of a "Filmed in New Jersey" or
"Produced in New Jersey" statement, or an appropriate logo
approved by the commission, in the end credits of the film;

(d) the taxpayer submits a tax credit verification report prepared
by an independent certified public accountant licensed in this State
in accordance with subsection g. of this section; and

(e) the taxpayer complies with the withholding requirements
provided for payments to loan out companies and independent
contractors in accordance with subsection h. of this section.

32 (2) Notwithstanding the provisions of paragraph (1) of 33 subsection a. of this section to the contrary, the tax credit allowed 34 pursuant to this subsection against the tax otherwise due for the 35 taxable year under the "New Jersey Gross Income Tax Act," 36 N.J.S.54A:1-1 et seq., shall be in an amount equal to, in the case of 37 a taxpayer designated as a New Jersey studio partner or New Jersey 38 film-lease production company, 35 percent, and in the case of a 39 taxpayer other than a New Jersey studio partner or New Jersey film-40 lease production company, 30 percent, of the qualified film 41 production expenses of the taxpayer during a taxable year that are 42 incurred for services performed and tangible personal property 43 purchased for use at a sound stage or other location that is located 44 in the State within a 30-mile radius of the intersection of Eighth 45 Avenue/Central Park West, Broadway, and West 59th Street/Central 46 Park South, New York, New York.

47 b. (1) A taxpayer, upon approval of an application to the 48 authority and the director, shall be allowed a credit against the tax

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otherwise due for the taxable year under the "New Jersey Gross
Income Tax Act," N.J.S.54A:1-1 et seq., in an amount equal to: 30
percent of the qualified digital media content production expenses
of the taxpayer during a taxable year commencing on or after July
1, 2018 but before July 1, 2039, provided that:

(a) at least 1 [\$2,000,000] 2 [\$4,000,000¹] \$2,000,000² of the 6 7 total digital media content production expenses of the taxpayer are 8 incurred for services performed, and goods purchased through 9 vendors authorized to do business, in New Jersey ²; provided, 10 however, that for applications submitted after the effective date of 11 P.L., c. (pending before the Legislature as this bill), qualified 12 wage and salary payments made to full-time employees working on 13 digital media shall not be deemed an expense incurred for services 14 performed²;

(b) at least 50 percent of the qualified digital media content
production expenses of the taxpayer are for wages and salaries paid
to full-time or full-time equivalent employees in New Jersey;

(c) the taxpayer submits a tax credit verification report prepared
by an independent certified public accountant licensed in this State
in accordance with subsection g. of this section; and

(d) the taxpayer complies with the withholding requirements
provided for payments to loan out companies and independent
contractors in accordance with subsection h. of this section.

24 (2) Notwithstanding the provisions of paragraph (1) of 25 subsection b. of this section to the contrary, the tax credit allowed 26 pursuant to this subsection against the tax otherwise due for the 27 taxable year under the "New Jersey Gross Income Tax Act," 28 N.J.S.54A:1-1 et seq., shall be in an amount equal to 35 percent for 29 the qualified digital media content production expenses of the 30 taxpayer during a taxable year that are incurred for services 31 performed and tangible personal property purchased through 32 vendors whose primary place of business is located in Atlantic, 33 Burlington, Camden, Cape May, Cumberland, Gloucester, Mercer, 34 or Salem County.

35 $^{2}(3)$ Notwithstanding the provisions of paragraph (1) of this subsection to the contrary, the tax credit allowed pursuant to this 36 37 subsection against the tax otherwise due for the taxable year under the 38 "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., shall be in 39 an amount equal to 40 percent of the qualified digital media content 40 production expenses of the taxpayer during a taxable year that are 41 incurred for post-production services including visual effects services 42 performed at a New Jersey film-lease production facility or that are 43 incurred by a New Jersey studio partner, provided that: 44 (a) at least \$500,000 of the qualified digital media content 45 production expenses of the taxpayer are incurred for post-production

46 services including visual effects services performed at a New Jersey
47 film-lease production facility or are incurred by a New Jersey studio

48 partner;

1 (b) the taxpayer submits a tax credit verification report prepared by 2 an independent certified public accountant licensed in this State in 3 accordance with subsection g. of this section; and 4 (c) the taxpayer complies with the withholding requirements 5 provided for payments to loan out companies and independent 6 contractors in accordance with subsection h. of this section. 7 (4) Notwithstanding the provisions of paragraph (1) of this 8 subsection to the contrary, the tax credit allowed pursuant to this 9 subsection against the tax otherwise due for the taxable year under the 10 "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., shall be in 11 an amount equal to 35 percent of the qualified digital media content 12 production expenses of the taxpayer during a taxable year that are 13 incurred for post-production services including visual effects services 14 performed by a qualified independent post-production company, 15 provided that: (a) at least \$500,000 of the qualified digital media content 16 17 production expenses of the taxpayer are incurred for post-production 18 services including visual effects services performed by a qualified 19 independent post-production company; 20 (b) the taxpayer submits a tax credit verification report prepared by 21 an independent certified public accountant licensed in this State in 22 accordance with subsection g. of this section; and 23 (c) the taxpayer complies with the withholding requirements 24 provided for payments to loan out companies and independent contractors in accordance with subsection h. of this section.² 25 26 No tax credit shall be allowed pursuant to this section for c. 27 any costs or expenses included in the calculation of any other tax 28 credit or exemption granted pursuant to a claim made on a tax 29 return filed with the director, or included in the calculation of an award of business assistance or incentive, for a period of time that 30 31 coincides with the taxable year for which a tax credit authorized 32 pursuant to this section is allowed. The order of priority in which 33 the tax credit allowed pursuant to this section and any other tax 34 credits allowed by law may be taken shall be as prescribed by the 35 director. The amount of the tax credit applied under this section against the tax otherwise due under the "New Jersey Gross Income 36 37 Tax Act," N.J.S.54A:1-1 et seq., for a taxable year, when taken 38 together with any other payments, credits, deductions, and 39 adjustments allowed by law shall not reduce the tax liability of the 40 taxpayer to an amount less than zero. The amount of the tax credit 41 otherwise allowable under this section which cannot be applied for 42 the taxable year due to the limitations of this subsection or under 43 other provisions of N.J.S.54A:1-1 et seq., may be carried forward, if 44 necessary, to the seven taxable years following the taxable year for 45 which the tax credit was allowed. 46 d. (1) A business entity that is classified as a partnership for 47 federal income tax purposes shall not be allowed a tax credit 48 pursuant to this section directly, but the amount of tax credit of a

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taxpayer in respect of a distributive share of entity income, shall be
determined by allocating to the taxpayer that proportion of the tax
credit acquired by the entity that is equal to the taxpayer's share,
whether or not distributed, of the total distributive income or gain
of the entity for its taxable year ending within or with the taxpayer's
taxable year.

7 (2) A New Jersey S Corporation shall not be allowed a tax credit 8 pursuant to this section directly, but the amount of tax credit of a 9 taxpayer in respect of a pro rata share of S Corporation income, 10 shall be determined by allocating to the taxpayer that proportion of 11 the tax credit acquired by the New Jersey S Corporation that is 12 equal to the taxpayer's share, whether or not distributed, of the total 13 pro rata share of S Corporation income of the New Jersey S 14 Corporation for its privilege period ending within or with the 15 taxpayer's taxable year.

16 A business entity that is not a gross income "taxpayer" as defined 17 and used in the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 18 et seq., and therefore is not directly allowed a credit under this 19 section, but otherwise meets all the other requirements of this 20 section, shall be considered an eligible applicant and "taxpayer" as 21 that term is used in this section, and the application of an otherwise 22 allowed credit amount shall be distributed to appropriate gross 23 income taxpayers pursuant to the other requirements of this 24 subsection.

25 e. A taxpayer, with an application for a tax credit provided for 26 in subsection a. or subsection b. of this section, may apply to the 27 authority and the director for a tax credit transfer certificate in lieu 28 of the taxpayer being allowed any amount of the tax credit against 29 the tax liability of the taxpayer. The tax credit transfer certificate, 30 upon receipt thereof by the taxpayer from the authority and the 31 director, may be sold or assigned, in full or in part, to any other 32 taxpayer that may have a tax liability under the "New Jersey Gross 33 Income Tax Act," N.J.S.54A:1-1 et seq., or the "Corporation 34 Business Tax Act (1945)," P.L.1945, c.162 (C.54:10A-1 et seq.), in 35 exchange for private financial assistance to be provided by the 36 purchaser or assignee to the taxpayer that has applied for and been 37 granted the tax credit. The tax credit transfer certificate provided to 38 the taxpayer shall include a statement waiving the taxpayer's right 39 to claim that amount of the tax credit against the tax imposed 40 pursuant to N.J.S.54A:1-1 et seq. that the taxpayer has elected to 41 sell or assign. The sale or assignment of any amount of a tax credit 42 transfer certificate allowed under this section shall not be 43 exchanged for consideration received by the taxpayer of less than 44 75 percent of the transferred tax credit amount. Any amount of a 45 tax credit transfer certificate used by a purchaser or assignee against 46 a tax liability under N.J.S.54A:1-1 et seq. shall be subject to the 47 same limitations and conditions that apply to the use of a tax credit 48 pursuant to subsections c. and d. of this section. Any amount of a

tax credit transfer certificate obtained by a purchaser or assignee
under subsection e. of this section may be applied against the
purchaser's or assignee's tax liability under P.L.1945, c.162
(C.54:10A-1 et seq.) and shall be subject to the same limitations
and conditions that apply to the use of a credit pursuant to
subsection c. of section 1 of P.L.2018, c.56 (C.54:10A-5.39b).

7 (1) The value of tax credits, including tax credits allowed f. 8 through the granting of tax credit transfer certificates, approved by 9 the director and the authority pursuant to subsection a. of this 10 section and pursuant to subsection a. of section 1 of P.L.2018, c.56 (C.54:10A-5.39b) ²,² ¹and except as provided in section 98 of 11 <u>P.L.2020</u>, c.156 (C.34:1B-362)¹ 2 to taxpayers, other than New 12 13 Jersey studio partners and New Jersey film-lease production companies, shall not exceed a cumulative total of \$100,000,000 in 14 15 fiscal year 2019 and in each fiscal year thereafter prior to fiscal year 16 2040 to apply against the tax imposed pursuant to the "New Jersey 17 Gross Income Tax Act," N.J.S.54A:1-1 et seq., and pursuant to 18 section 5 of P.L.1945, c.162 (C.54:10A-5). In addition to the 19 limitation on the value of tax credits approved by the director for 20 New Jersey film-lease production companies and the limitation on 21 the value of tax credits approved by the director for other taxpayers 22 imposed by this paragraph, and except as provided in section 98 of 23 P.L.2020, c.156 (C.34:1B-362), the value of tax credits, including 24 tax credits allowed through the granting of tax credit transfer 25 certificates, approved by the director and the authority pursuant to 26 subsection a. of this section and pursuant to subsection a. of section 27 1 of P.L.2018, c.56 (C.54:10A-5.39b) to New Jersey studio partners shall not exceed a cumulative total of \$100,000,000 in fiscal year 28 29 2021 and in each fiscal year thereafter prior to fiscal year 2024, and 30 shall not exceed a cumulative total of \$150,000,000 in fiscal year 31 2024 and in each fiscal year thereafter prior to fiscal year 2040, to 32 apply against the tax imposed pursuant to section 5 of P.L.1945, 33 c.162 (C.54:10A-5) and the tax imposed pursuant to the "New 34 Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq. Beginning in 35 fiscal year 2023, in addition to the cumulative total tax credits made 36 available for New Jersey studio partners pursuant to this paragraph 37 and subsection d. of section 98 of P.L.2020, c.156 (C.34:1B-362), 38 up to an additional \$400,000,000 may be made available annually, 39 in the discretion of the authority, to New Jersey studio partners for 40 the award of tax credits, including tax credits allowed through the 41 granting of tax credit transfer certificates, pursuant to subsection a. 42 of this section and subsection a. of section 1 of P.L.2018, c.56 43 (C.54:10A-5.39b), from the funds made available pursuant to 44 subparagraph (i) of paragraph (1) of subsection b. of section 98 of 45 P.L.2020, c.156 (C.34:1B-362). In addition to the limitation on the 46 value of tax credits approved by the director for New Jersey studio 47 partners and the limitation on the value of tax credits approved by 48 the director for other taxpayers imposed by this paragraph, and

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1 except as provided in section 98 of P.L.2020, c.156 (C.34:1B-362), 2 the value of tax credits, including tax credits allowed through the 3 granting of tax credit transfer certificates, approved by the director 4 and the authority pursuant to subsection a. of this section and 5 pursuant to subsection a. of section 1 of P.L.2018, c.56 (C.54:10A-6 5.39b) to New Jersey film-lease production companies shall not 7 exceed a cumulative total of \$100,000,000 in fiscal year 2021 and 8 in each fiscal year thereafter prior to fiscal year 2024, and shall not 9 exceed a cumulative total of \$150,000,000 in fiscal year 2024 and 10 in each fiscal year thereafter prior to fiscal year 2040, to apply 11 against the tax imposed pursuant to section 5 of P.L.1945, c.162 12 (C.54:10A-5) and the tax imposed pursuant to the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq. Beginning in fiscal 13 14 year 2023, in addition to the cumulative total tax credits made 15 available for New Jersey film-lease production companies pursuant 16 to this paragraph and subsection d. of section 98 of P.L.2020, c.156 17 (C.34:1B-362), up to an additional \$250,000,000 may be made 18 available annually, in the discretion of the authority, to New Jersey 19 film-lease production companies for the award of tax credits, 20 including tax credits allowed through the granting of tax credit 21 transfer certificates, pursuant to subsection a. of this section and subsection a. of section 1 of P.L.2018, c.56 (C.54:10A-5.39b), from 22 23 the funds made available pursuant to subparagraph (i) of paragraph 24 (1) of subsection b. of section 98 of P.L.2020, c.156 (C.34:1B-362). 25 Approvals made to New Jersey studio partners and New Jersey 26 film-lease production companies shall be subject to award 27 agreements with the authority detailing obligations of the awardee 28 and outcomes relating to events of default, including, but not 29 limited to, recapture, forfeiture, and termination. Notwithstanding 30 any provision of this subsection or other law to the contrary, if a 31 film production company designated as a New Jersey studio partner 32 ceases to qualify for its designation as a New Jersey film studio 33 partner and becomes designated as a New Jersey film-lease partner 34 facility, the authority shall reduce the cumulative total amount of 35 tax credits, including tax credits allowed through the granting of tax 36 credit transfer certificates, made available to New Jersey studio 37 partners in each fiscal year and shall increase the cumulative total 38 amount of tax credits permitted to be approved for New Jersey film-39 lease production companies in each fiscal year by a corresponding 40 amount pursuant to a formula established in rules adopted by the 41 authority which shall consider the volume of applications submitted 42 by New Jersey studio partners and New Jersey film-lease 43 production facilities, the cumulative total amount of tax credits 44 allowed to New Jersey studio partners and New Jersey film-lease 45 production facilities in the prior fiscal year, the total square footage 46 of facility space occupied in the State by New Jersey studio partners 47 and New Jersey film-lease production facilities, and any other 48 factors that the authority deems appropriate. Award agreements

1 between the authority and New Jersey studio partners shall include 2 a requirement for each New Jersey studio partner to occupy the 3 production facility developed, purchased, or leased as a condition of 4 designation as a New Jersey studio partner for the duration of the 5 commitment period. If a New Jersey studio partner fails to occupy 6 the production facility developed, purchased, or leased as a 7 condition of designation as a New Jersey studio partner for the 8 duration of the commitment period or otherwise fails to satisfy the 9 conditions for designation as a New Jersey studio partner, the 10 authority shall recapture the portion of the tax credit that was only 11 available to the taxpayer by virtue of the taxpayer's designation as a 12 New Jersey studio partner, and all films for which an initial approval has been given, but for which the authority has not 13 14 approved final documentation, shall terminate. The authority shall 15 establish a non-binding, administrative pre-certification process for 16 potentially eligible projects.

17 If the cumulative total amount of tax credits, and tax credit 18 transfer certificates, allowed to taxpayers for taxable years or 19 privilege periods commencing during a single fiscal year under 20 subsection a. of this section and subsection a. of section 1 of 21 P.L.2018, c.56 (C.54:10A-5.39b) exceeds the amount of tax credits 22 available in that fiscal year, then taxpayers who have first applied 23 for and have not been allowed a tax credit or tax credit transfer 24 certificate amount for that reason shall have their applications 25 approved by the authority, provided the application otherwise 26 satisfies the requirements of this section, and shall be allowed the 27 amount of tax credit or tax credit transfer certificate on the first day 28 of the next succeeding fiscal year in which tax credits and tax credit 29 transfer certificates under subsection a. of this section and 30 subsection a. of section 1 of P.L.2018, c.56 (C.54:10A-5.39b) are 31 not in excess of the amount of credits available.

32 Notwithstanding any provision of this paragraph to the contrary, 33 for any fiscal year in which the amount of tax credits approved to 34 New Jersey studio partners, New Jersey film-lease production 35 companies, or taxpayers other than New Jersey studio partners and 36 New Jersey film-lease production companies pursuant to this 37 paragraph is less than the cumulative total amount of tax credits 38 permitted to be approved to each such category in that fiscal year, 39 the authority shall certify the amount of the remaining tax credits 40 available for approval to each such category in that fiscal year, and 41 shall increase the cumulative total amount of tax credits permitted 42 to be approved for New Jersey studio partners, New Jersey film-43 lease production companies, or taxpayers other than New Jersey 44 studio partners and New Jersey film-lease production companies in 45 the subsequent fiscal year by the certified amount remaining from 46 the prior fiscal year. The authority shall also certify, for each fiscal 47 year, the amount of tax credits that were previously approved, but 48 that the taxpayer is not able to redeem or transfer to another

taxpayer under this section, and shall increase the cumulative total amount of tax credits permitted to be approved for New Jersey studio partners, New Jersey film-lease production companies, or taxpayers other than New Jersey studio partners and New Jersey film-lease production companies in the subsequent fiscal year by the amount of tax credits previously approved for each such category, but not subject to redemption or transfer.

8 (2) The value of tax credits, including tax credits allowed 9 through the granting of tax credit transfer certificates, approved by 10 the authority and the director pursuant to subsection b. of this 11 section and pursuant to subsection b. of section 1 of P.L.2018, c.56 12 (C.54:10A-5.39b) shall not exceed a cumulative total of 13 \$30,000,000 in fiscal year 2019 and in each fiscal year thereafter 14 prior to fiscal year 2040 to apply against the tax imposed pursuant 15 to the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq. 16 and the tax imposed pursuant to section 5 of P.L.1945, c.162 17 (C.54:10A-5).

If the total amount of tax credits and tax credit transfer 18 19 certificates allowed to taxpayers for taxable years or privilege 20 periods commencing during a single fiscal year under subsection b. of this section and subsection b. of section 1 of P.L.2018, c.56 21 22 (C.54:10A-5.39b) exceeds the amount of tax credits available in 23 that year, then taxpayers who have first applied for and have not 24 been allowed a tax credit or tax credit transfer certificate amount for that reason shall ¹ be allowed, in the order in which they have 25 submitted an application, <u>have their applications approved by the</u> 26 27 authority, provided the application otherwise satisfies the requirements of this section, and shall be allowed¹ the amount of 28 29 tax credit or tax credit transfer certificate on the first day of the next 30 succeeding fiscal year in which tax credits and tax credit transfer 31 certificates under subsection b. of this section and subsection b. of 32 section 1 of P.L.2018, c.56 (C.54:10A-5.39b) are not in excess of 33 the amount of credits available.

34 ²Beginning in the fiscal year beginning July 1, 2024, in addition to the total amount of tax credits and tax credit transfer certificates 35 36 allowed to taxpayers for privilege periods or taxable years 37 commencing during a single fiscal year under subsection b. of this 38 section and subsection b. of section 1 of P.L.2018, c.56 (C.54:10A-39 5.39b), up to an additional \$100,000,000 may be made available, in the 40 discretion of the authority for the award of tax credits, including tax credits allowed through the granting of tax credit transfer certificates, 41 42 pursuant to subsection b. of this section and subsection b. of section 1 43 of P.L.2018, c.56 (C.54:10A-5.39b), from the funds made available to 44 taxpayers other than New Jersey studio partners and New Jersey filmlease production companies pursuant to paragraph (3) of subsection d. 45 of section 98 of P.L.2020, c.156 (C.34:1B-362).² 46

47 Notwithstanding any provision of this paragraph to the contrary,48 for any fiscal year in which the amount of tax credits approved

1 pursuant to this paragraph is less than the cumulative total amount 2 of tax credits permitted to be approved in that fiscal year, the 3 authority shall certify the amount of the remaining tax credits 4 available for approval in that fiscal year, and shall increase the 5 cumulative total amount of tax credits permitted to be approved in 6 the subsequent fiscal year by the certified amount remaining from 7 the prior fiscal year. The authority shall also certify, for each fiscal 8 year, the amount of tax credits that were previously approved, but 9 that the taxpayer is not able to redeem or transfer to another 10 taxpayer under this section, and shall increase the cumulative total 11 amount of tax credits permitted to be approved in the subsequent 12 fiscal year by the amount of tax credits previously approved, but not 13 subject to redemption or transfer.

14 g. A taxpayer shall submit to the authority and the director a 15 report prepared by an independent certified public accountant 16 licensed in this State to verify the taxpayer's tax credit claim 17 following the completion of the production. A New Jersey studio 18 partner that makes deferred compensation payments based on work 19 or services provided on a production may file a supplemental report 20 prepared by an independent certified public accountant, pursuant to 21 agreed-upon procedures prescribed by the authority and the 22 director, no later than two years after the date on which the 23 production concludes. The deferred compensation payments shall 24 constitute qualified film production expenses as if the expenses 25 were incurred at the time of production, provided there are credits 26 available and subject to the authority's review. The report shall be 27 prepared by the independent certified public accountant pursuant to 28 agreed-upon procedures prescribed by the authority and the 29 director, and shall include such information and documentation as 30 shall be determined to be necessary by the authority and the director 31 to substantiate the qualified film production expenses or the 32 qualified digital media content production expenses of the taxpayer. 33 A single report with attachments deemed necessary by the authority 34 shall be submitted electronically. Upon receipt of the report, the 35 authority and the director shall review the findings of the 36 independent certified public accountant's report, and shall make a 37 determination as to the qualified film production expenses or the 38 qualified digital media content production expenses of the taxpayer. 39 The authority's and the director's review shall include, but shall not 40 be limited to: a review of all non-payroll qualified film production 41 expense items and non-payroll digital media content production 42 expense items over \$20,000; a review of 100 randomly selected 43 non-payroll qualified film production expense items and non-44 payroll digital media content production expense items that are 45 greater than \$2,500, but less than \$20,000; a review of 100 46 randomly selected non-payroll qualified film production expense 47 items and non-payroll digital media content production expense 48 items that are less than \$2,500; a review of the qualified wages for

1 the 15 employees, independent contractors, or loan-out companies 2 with the highest qualified wages; and a review of the qualified 3 wages for 35 randomly selected employees, independent 4 contractors, or loan-out companies with qualified wages other than 5 the 15 employees, independent contractors, or loan-out companies 6 with the highest qualified wages. The taxpayer's qualified film 7 production expenses and digital media content production expenses 8 shall be adjusted based on any discrepancies identified for the 9 reviewed non-payroll qualified film production expense items, non-10 payroll digital media content production expense items and 11 qualified wages. The taxpayer's qualified film production expenses 12 and digital media content production expenses also shall be adjusted 13 based on the projection of any discrepancies identified based on the 14 review of randomly selected expense items or wages pursuant to 15 this subsection to the extent that the discrepancies exceed one 16 percent of the total reviewed non-payroll qualified film production 17 expense items, non-payroll digital media content production 18 expense items, or qualified wages. The determination shall be 19 provided in writing to the taxpayer, and a copy of the written 20 determination shall be included in the filing of a return that includes 21 a claim for a tax credit allowed pursuant to this section.

22 A taxpayer shall withhold from each payment to a loan out h. 23 company, to an independent contractor, or to a homeowner for the 24 use of a personal residence an amount equal to 6.37 percent of the 25 payment otherwise due. The amounts withheld shall be deemed to 26 be withholding of liability pursuant to the "New Jersey Gross 27 Income Tax Act," N.J.S.54A:1-1 et seq., and the taxpayer shall be 28 deemed to have the rights, duties, and responsibilities of an 29 employer pursuant to chapter 7 of Title 54A of the New Jersey 30 Statutes. The director shall allocate the amounts withheld for a 31 taxable year to the accounts of the individuals who are employees 32 of a loan out company in proportion to the employee's payment by 33 the loan out company in connection with a trade, profession, or 34 occupation carried on in this State or for the rendition of personal 35 services performed in this State during the taxable year. A loan out 36 company that reports its payments to employees in connection with 37 a trade, profession, or occupation carried on in this State or for the 38 rendition of personal services performed in this State during a 39 taxable year shall be relieved of its duties and responsibilities as an 40 employer pursuant to chapter 7 of Title 54A of the New Jersey 41 Statutes for the taxable year for any payments relating to the 42 payments on which the taxpayer withheld. Notwithstanding any 43 provision of this section to the contrary, qualified film production 44 expenses and qualified digital media content production expenses 45 shall include any payments made by the taxpayer to a loan out 46 company for services performed in New Jersey by individuals who 47 are employees of the loan out company and whose wages and salaries are ¹subject to withholding but¹ not subject to tax under the 48

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1 "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., due to 2 the provisions of a reciprocity agreement with another state. 3 i. As used in this section: "Authority" means the New Jersey Economic Development 4 5 Authority. "Business assistance or incentive" means "business assistance or 6 7 incentive" as that term is defined pursuant to section 1 of P.L.2007, 8 c.101 (C.54:50-39). 9 "Commission" means the Motion Picture and Television 10 Development Commission. 11 "Commitment period" means, for New Jersey studio partners, the 12 period beginning with the commencement of the eligibility period and expiring 10 years following: 13 14 (1) in the case of a taxpayer developing or purchasing a 15 production facility, the issuance of a temporary certificate of 16 occupancy for the production facility developed or purchased as a 17 condition of designation as a New Jersey studio partner; or 18 (2) in the case of a taxpayer leasing a production facility, 19 commencement of the lease term for the production facility leased 20 as a condition of designation as a New Jersey studio partner. "Digital media content" means ¹[any data or information that is 21 22 produced in digital form, including data or information created in 23 analog form but reformatted in digital form, text, graphics, photographs, animation, sound, and video content] the following 24 digitally formatted and distributed content, which content includes 25 data or information created in analog form but ²[reformatting] 26 reformatted² in digital form: animation; video games; visual effects; 27 28 interactive media, including virtual, augmented, or mixed reality; ²<u>content containing text, graphics, or photographs</u>;² <u>sound</u>; and 29 video¹. "Digital media content" shall not mean content offerings 30 31 generated by the end user (including postings on electronic bulletin 32 boards and chat rooms); content offerings comprised primarily of 33 local news, events, weather, or local market reports; public service content; electronic commerce platforms (such as retail and 34 wholesale websites); websites or content offerings that contain 35 obscene material as defined pursuant to N.J.S.2C:34-2 and 36 37 N.J.S.2C:34-3; websites or content that are produced or maintained 38 primarily for private, industrial, corporate, or institutional purposes; 39 or digital media content acquired or licensed by the taxpayer for 40 distribution or incorporation into the taxpayer's digital media 41 content. 42 "Eligibility period" means, with respect to New Jersey studio

partners, the period in which a New Jersey studio partner may claim a tax credit for qualified film production expenses, including expenses that would not constitute qualified film production expenses but for the taxpayer's designation as a New Jersey studio partner, beginning the earlier of the commencement of the principal

1 photography for the New Jersey studio partner's initial film in New 2 Jersey or, in the case of a taxpayer developing or purchasing a 3 production facility, at the issuance of a temporary certificate of 4 occupancy for the production facility developed or purchased as a 5 condition of designation as a New Jersey studio partner and, in the 6 case of a taxpayer leasing a production facility, at the 7 commencement of the lease term for the production facility leased 8 as a condition of designation as a New Jersey studio partner, and 9 extending thereafter for a term of not more than 10 years.

10 "Film" means a feature film, a television series, or a television 11 show of 22 minutes or more in length, intended for a national 12 audience, or a television series or a television show of 22 minutes or more in length intended for a national or regional audience, 13 14 including, but not limited to, a game show, award show, talk show, competition or variety show filmed before a live audience, or other 15 16 gala event filmed and produced at a nonprofit arts and cultural 17 venue receiving State funding. "Film" shall not include a production featuring news, current events, weather, and market 18 19 reports or public programming, sports event, ¹[or reality show,]¹ a 20 production that solicits funds, a production containing obscene 21 material as defined under N.J.S.2C:34-2 and N.J.S.2C:34-3, or a 22 production primarily for private, industrial, corporate, or institutional purposes ¹, or a reality show, except if the production 23 <u>company</u>²[of the reality show]² has obtained a minimum ²[10] 24 six² episode order from, and is commissioned and scheduled to 25 premiere on, a major linear network or streaming service¹. "Film" 26 27 shall not include an award show or other gala event that is not 28 filmed and produced at a nonprofit arts and cultural venue receiving 29 State funding.

30 "Full-time or full-time equivalent employee" means an individual 31 employed by the taxpayer for consideration for at least 35 hours a 32 week, or who renders any other standard of service generally 33 accepted by custom or practice as full-time or full-time equivalent 34 employment, whose wages are subject to withholding as provided in 35 the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., or 36 whose wages are not subject to tax under the "New Jersey Gross 37 Income Tax Act," N.J.S.54A:1-1 et seq., due to the provisions of a 38 reciprocity agreement with another state, regardless of whether the 39 individual is a resident or nonresident taxpayer, or who is a partner 40 of a taxpayer, who works for the partnership for at least 35 hours a 41 week, or who renders any other standard of service generally accepted by custom or practice as full-time or full-time equivalent 42 43 employment, and whose distributive share of income, gain, loss, or 44 deduction, or whose guaranteed payments, or any combination 45 thereof, is subject to the payment of estimated taxes, as provided in 46 the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq. 47 "Full-time or full-time equivalent employee" shall not include an

individual who works as an independent contractor or on a
 consulting basis for the taxpayer.

"Highly compensated individual" means ², for New Jersey studio 3 partners and New Jersey film-lease production companies,² an 4 5 individual who directly or indirectly receives compensation in 6 excess of \$500,000 for the performance of services used directly in a production ²and for taxpayers other than New Jersey studio partners 7 8 and New Jersey film-lease production companies, an individual who 9 directly or indirectly receives compensation in excess of \$750,000 for 10 the performance of services used directly in a production². An 11 individual receives compensation indirectly when the taxpayer pays a loan out company that, in turn, pays the individual for the 12 13 performance of services.

14 "Incurred in New Jersey" means, for any application submitted 15 after the effective date of P.L.2018, c.56 (C.54:10A-5.39b et al.), 16 pursuant to which a tax credit has not been allowed prior to the 17 effective date of P.L.2021, c.160, service performed within New 18 Jersey and tangible personal property used or consumed in New 19 Jersey. A service is performed in New Jersey to the extent that the 20 individual performing the service is physically located in New 21 Jersey while performing the service. Notwithstanding where the 22 property is delivered or acquired, rented tangible property is used or 23 consumed in New Jersey to the extent that the property is located in 24 New Jersey during its use or consumption and is rented from a 25 vendor authorized to do business in New Jersey ¹[or] and¹ the film production company provides to the authority the vendor's 26 27 information in a form and manner prescribed by the authority. 28 Purchased tangible property is not used and consumed in New 29 Jersey unless it is purchased from a vendor authorized to do 30 business in New Jersey and is delivered to or acquired within New 31 Jersey; provided, however, that if a production is also located in 32 another jurisdiction, the purchased tangible property is used and 33 consumed in New Jersey ¹, to the extent that the property is located in New Jersey during its use or consumption,¹ if the acquisition and 34 delivery of purchased tangible property is located in either New 35 36 Jersey or another jurisdiction where the production takes place. 37 Payment made to a homeowner for the use of a personal residence 38 located in the State for filming shall be deemed an expense incurred 39 in New Jersey notwithstanding the fact that such homeowner is not 40 a vendor authorized to do business in New Jersey, provided the 41 taxpayer has made the withholding required by subsection h. of this 42 section.

43 "Independent contractor" means an individual treated as an
44 independent contractor for federal and State tax purposes who is
45 contracted with by the taxpayer for the performance of services
46 used directly in a production.

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1 ²"Independent post-production company" means a corporation, 2 partnership, limited liability company, or other entity principally 3 engaged in the provision of post-production, including visual effects 4 services for a film or films described in this section including a film or 5 films that do not satisfy the requirements of subparagraph (a) of paragraph (1) of subsection a. of this section, which entity is not a 6 7 publicly-traded entity or for which entity no more than five percent of 8 the beneficial ownership is owned directly or indirectly by a publicly-9 traded entity.² "Loan out company" means ²: for applications submitted prior to 10 the effective date of P.L., c. (pending before the Legislature as 11 12 this bill), a personal service corporation or other entity with which a 13 taxpayer contracts for the provision of specified individual personnel, 14 such as artists, crew, actors, producers, or directors for the 15 performance of services used directly in a production; and, for applications submitted on or after the effective date of P.L., 16 c. (pending before the Legislature as this bill),² a personal service 17 corporation or other entity ²,² ¹<u>authorized to do business in New</u> 18 Jersey¹^{2,2} that is contracted with by the taxpayer to provide 19 specified individual personnel, such as artists, crew, actors, 20 21 producers, or directors for the performance of services used directly 22 in a production. "Loan out company" shall not include entities 23 contracted with by the taxpayer to provide goods or ancillary 24 contractor services such as catering, construction, trailers, 25 equipment, or transportation. 26 "New Jersey film-lease partner facility" means: 27 (1) (a) a production facility in New Jersey whose owner or 28 developer has made the commitment to build, lease, or operate a 29 production facility of 250,000 square feet or more, including a 30 sound stage and production support space, such as production 31 offices, mill space, or a backlot, for a period of five or more 32 successive years, as evidenced by site plan approval or an executed 33 redevelopment agreement with a governmental entity for the 34 purpose of developing a production facility of 250,000 square feet 35 or more; (b) a production facility built, leased, or operated by a 36 37 production company designated as a New Jersey studio partner and 38 which the New Jersey studio partner no longer occupies; or 39 (c) a portion of a production facility owned by a New Jersey 40 studio partner that is in excess of the space being utilized by the New Jersey studio partner; provided the spaces utilized and 41 42 unutilized by the New Jersey studio partner both exceed 250,000 43 square feet.

44 (2) A film production company that executes at least a 10-year
45 lease for 250,000 square feet or more from a New Jersey film-lease
46 partner facility shall be eligible to be designated as a New Jersey

studio partner, provided the film production company otherwise
 complies with the eligibility requirements of the program.

3 (3) Except for a production facility, or portion thereof, owned, 4 built, leased, or operated by a film production company designated 5 as a New Jersey studio partner by the authority on or before the 6 181st day next following the effective date of P.L.2023, c.97 7 (C.34:1B-4.2 et al.), in order for a production facility to be 8 designated as a New Jersey film-lease partner facility, the owner or 9 developer shall accept the acquisition by the authority, at the 10 authority's discretion, of equity in the production facility, on 11 commercially reasonable and customary terms and conditions 12 determined by the authority and the New Jersey film-lease partner 13 A film production facility may receive its film-lease facility. 14 partner facility designation prior to executing an equity agreement 15 with the authority provided final approval of such agreement occurs 16 on or before the date on which production commences at the 17 facility.

(4) No more than three New Jersey production facilities may be
designated as a New Jersey film-lease partner facility; provided,
however, this limitation shall not apply to production facilities, or
portions thereof, owned, built, leased, or operated by a film
production company designated as a New Jersey studio partner.

23 "New Jersey film-lease production company" means a taxpayer, 24 including any taxpayer that is a member of a combined group under 25 section 23 of P.L.2018, c.48 (C.54:10A-4.11) or any other entity in 26 which the film-lease production company has a material ownership 27 interest and material operational role in the production, that 28 otherwise complies with the eligibility requirements of the Film and 29 Digital Media Tax Credit Program and has made a commitment to 30 lease or otherwise occupy production space in a New Jersey film-31 lease partner facility and who will shoot at least 50 percent of the 32 total principal photography shoot days of the project within New 33 Jersey ²[and who will shoot] . In addition to the forgoing, if a New 34 Jersey film-lease partner facility has received a temporary or final 35 certificate of occupancy, a film production company shall satisfy one 36 of the following two criteria: (1) the film production company shoots² 37 at least 50 percent of the total principal photography shoot days within New Jersey at the New Jersey film-lease partner facility ²; or 38 39 (2) the qualified film production expenses of the project for all 40 services performed and goods used or consumed at the New Jersey 41 film-lease partner facility and payments made for the use of the New 42 Jersey film-lease partner facility equal or exceed 33 percent of the total 43 qualified film production expenses of the project. In addition to the 44 forgoing, if a New Jersey film-lease partner facility has not yet 45 received a temporary or final certificate of occupancy, a film 46 production company shall have entered into a lease or sublease with 47 the owner or developer of a New Jersey film-lease partner facility, 48 which lease or sublease is for not less than three years of occupancy of

1 the New Jersey film-lease partner facility and includes at least 36,000 2 square feet of soundstage space, and the film production company 3 shall have executed a contract with the owner or developer of the New 4 Jersey film-lease partner facility to provide production services for 5 films produced by the film production company in New Jersey prior to 6 the New Jersey film-lease partner facility's receipt of a temporary or <u>final certificate of occupancy</u>². A "New Jersey film-lease production" 7 company" may include any other member of a taxpayer's combined 8 9 group, pursuant to P.L.2018, c.131 (C.54:10A-4.11), or an unrelated 10 entity principally engaged in the production of a film or other 11 commercial audiovisual product with whom a designated New 12 Jersey film-lease production company contracts to perform film 13 production services on its behalf such that the designated New 14 Jersey film-lease production company controls such film or product 15 during preproduction, production, and postproduction and all results and proceeds of such services constitute, from the moment of 16 17 creation, "works made for hire" for the New Jersey film-lease 18 production company pursuant to the provisions of the federal 19 "Copyright Act of 1976" (17 U.S.C. s.101 et seq.). 20 ²<u>In the event the authority determines that a New Jersey film-lease</u> 21 production company has failed to meet the qualifications of a New 22 Jersey film-lease production company or otherwise comply with the 23 provisions of this section, the authority may recapture from that film 24 production company the portion of any tax credit that had been 25 awarded to that film production company that was only available to 26 the film production company by virtue of the film production

company's designation as a New Jersey film-lease production 27 28 company.²

29 "New Jersey studio partner" means a film production company 30 that has made a commitment to produce films or commercial 31 audiovisual products in New Jersey and has developed, purchased, 32 or executed a 10-year contract to lease a production facility of 33 250,000 square feet or more, or has executed a purchase contract 34 with a governmental authority for the purpose of developing a production facility of 250,000 square feet or more within 48 months 35 36 from the date of designation as a New Jersey studio partner; 37 provided, however, the board, in its discretion, may extend the time 38 to execute a purchase contract for an additional 12 months. 39 Effective upon designation as a New Jersey studio partner, a film 40 production company shall be eligible for a credit pursuant to this 41 section, provided the film production company otherwise complies 42 with the eligibility requirements of Film and Digital Media Tax 43 Credit Program. In the event the authority determines that a film 44 production company has failed to meet the qualifications of a New 45 Jersey studio partner or otherwise comply with the provisions of 46 this section, the authority may rescind the New Jersey studio 47 partner designation and may recapture from that film production 48 company the portion of any tax credit that had been awarded to that

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1 film production company that was only available to the film 2 production company by virtue of the film production company's 3 designation as a New Jersey studio partner. A "New Jersey studio partner" may include any other member of a taxpayer's combined 4 5 group, pursuant to P.L.2018, c.131 (C.54:10A-4.11), or an unrelated 6 entity principally engaged in the production of a film or other 7 commercial audiovisual product with whom a designated New 8 Jersey studio partner contracts to perform film production services on its behalf $\frac{2}{\text{or for its benefit}^2}$ such that the designated New Jersey 9 studio partner ²: $(1)^2$ controls such film or product during pre-10 production, production, and post-production ²[, and all results and 11 12 proceeds of such services constitute, from the moment of creation, "works made for hire" for the New Jersey studio partner pursuant to 13 14 the provisions of the federal "Copyright Act of 1976," (17 U.S.C. 15 s.101 et seq.)]; or (2) controls distribution rights for the resulting film 16 or other commercial audiovisual product, provided that the New Jersey 17 studio partner contracted with the unrelated entity prior to qualified <u>film production expenses being incurred</u>². No more than three film 18 production companies may be designated as a New Jersey studio 19 20 partner. "Partnership" means an entity classified as a partnership for 21 22 federal income tax purposes. 23 "Post-production costs" means the costs of the phase of 24 production of a film that follows principal photography, in which 25 raw footage is cut and assembled into a finished film with sound 26 synchronization and visual effects. 27 "Pre-production costs" means the costs of the phase of production of a film that precedes principal photography, in which a 28 29 detailed schedule and budget for the production is prepared, the 30 script and location is finalized, and contracts with vendors are 31 negotiated. "Qualified digital media content production expenses" means an 32 33 expense incurred in New Jersey for the production of digital media 34 content. "Qualified digital media content production expenses" 35 shall include but not be limited to: the wages and salaries of 36 individuals employed in the production of digital media content on 37 which the tax imposed by the "New Jersey Gross Income Tax Act," 38 N.J.S.54A:1-1 et seq. has been paid or is due, and any wages and

39 salaries of individuals employed in the production of digital media content that are not subject to tax under the "New Jersey Gross 40 41 Income Tax Act," N.J.S.54A:1-1 et seq., due to the provisions of a reciprocity agreement with another state; ¹[and]¹ the costs of 42 computer software and hardware, data processing, visualization 43 technologies, sound synchronization, editing, and the rental of 44 facilities and equipment ¹; and the costs for post-production, 45 including, but not limited to: editing, sound design, visual effects, 46 47 animation, music composition, color grading, and mastering¹.

1 Payment made to a loan out company or to an independent 2 contractor shall not be deemed a "qualified digital media content 3 production expense" unless the payment is made in connection with 4 a trade, profession, or occupation carried on in this State or for the 5 rendition of personal services performed in this State and the 6 taxpayer has made the withholding required pursuant to subsection h. of this section. ²["Qualified] For applications submitted prior to 7 the effective date of P.L., c. (pending before the Legislature as this 8 <u>bill), "qualified</u>² digital media content production expenses" shall 9 10 not include expenses incurred in marketing, promotion, or advertising digital media ²[¹; costs incurred for the design, 11 12 maintenance, and hosting of websites; costs incurred in digital search engine optimization or pay-per-click campaigns;¹]² or other costs not 13 directly related to the production of digital media content. ²For 14 15 applications submitted after the effective date of P.L., c. (pending before the Legislature as this bill), "qualified digital media content 16 17 production expenses" shall not include expenses incurred in marketing, 18 promotion, or advertising digital media; costs incurred for the design, 19 maintenance, and hosting of websites; or other costs not directly related to the production of digital media content.² Costs related to 20 21 the acquisition or licensing of digital media content by the taxpayer 22 for distribution or incorporation into the taxpayer's digital media content ¹, or any costs included in an application submitted to the 23 24 authority,¹ shall not be deemed "qualified digital media content 25 production expenses."

26 "Qualified film production expenses" means an expense incurred 27 in New Jersey for the production of a film including pre-production 28 costs and post-production costs incurred in New Jersey. "Qualified 29 film production expenses" shall include but not be limited to: the 30 wages and salaries of individuals employed in the production of a 31 film on which the tax imposed by the "New Jersey Gross Income 32 Tax Act," N.J.S.54A:1-1 et seq. has been paid or is due, and any 33 wages and salaries of individuals employed in the production of a 34 film that are not subject to tax under the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., due to the provisions of a 35 36 reciprocity agreement with another state; and the costs for tangible 37 personal property used, and services performed, directly and 38 exclusively in the production of a film, such as expenditures for 39 film production facilities, props, makeup, wardrobe, film 40 processing, camera, sound recording, set construction, lighting, 41 shooting, editing, and meals. Payment made to a loan out company 42 or to an independent contractor shall not be deemed a "qualified 43 film production expense" unless the payment is made in connection 44 with a trade, profession, or occupation carried on in this State or for 45 the rendition of personal services performed in this State and the 46 taxpayer has made the withholding required by subsection h. of this 47 section. Payment made to a homeowner, who is otherwise not a

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1 vendor authorized to do business in New Jersey, for the use of a 2 personal residence for filming shall not be deemed a "qualified film 3 production expense" unless the taxpayer has made the withholding 4 required by subsection h. of this section. For the purposes of this 5 definition, wages and salaries of individuals employed in the 6 production of a film shall include deferred compensation, including 7 advances on deferred compensation, incurred by New Jersey studio 8 partners, provided the New Jersey studio partner files a 9 supplemental report prepared by an independent certified public 10 accountant, pursuant to agreed-upon procedures prescribed by the 11 authority and the director, no later than two years after the date on 12 which the production concludes. "Qualified film production 13 expenses" shall not include: expenses incurred in marketing or advertising a film; ¹[and] <u>expenses for a story, script or scenario to</u> 14 be used for a film; for taxpayers other than New Jersey studio partners 15 and New Jersey film-lease production companies,¹ payment in excess 16 of **1**[\$500,000] <u>\$750,000</u>¹ to a highly compensated individual for 17 ¹[costs for a story, script, or scenario used in the production of a 18 film and **]**¹ wages or salaries or other compensation for writers, 19 20 directors, including music directors, producers, and performers, other than background actors with no scripted lines 1[,]; and 2,2 for 21 New Jersey studio partners and New Jersey film-lease production 22 companies ^{2,2} payment in excess of \$500,000 to a highly 23 compensated individual for wages or salaries or other compensation 24 for writers, directors, including music directors, producers, and 25 performers, other than background actors with no scripted lines,¹ 26 27 except as follows: 28 (1) for a New Jersey studio partner that incurs less than

¹[\$50,000,000] <u>\$25,000,000</u>¹ in qualified film production expenses in the State, in excess of amounts paid to highly compensated individuals, an additional amount, not to exceed \$18,000,000, of the wages or salaries or other compensation for writers, directors, including music directors, producers, and performers, other than background actors with no scripted lines, shall constitute qualified film production expenses;

36 (2) (Deleted by amendment, P.L.2023, c.97)

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(3) (Deleted by amendment, P.L.2023, c.97)

38 (4) for a New Jersey studio partner that incurs ¹[\$50,000,000] 39 $$25,000,000^{1}$ or more in qualified film production expenses in the 40 State, in excess of amounts paid to highly compensated individuals, 41 an additional amount, not to exceed \$72,000,000, of the wages or 42 salaries or other compensation for writers, directors, including 43 music directors, producers, and performers, other than background 44 actors with no scripted lines, shall constitute qualified film 45 production expenses;

46 (5) for a New Jersey film-lease production company that incurs
47 less than \$50,000,000 in qualified film production expenses in the

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1 State, in excess of amounts paid to highly compensated individuals, 2 an additional amount, not to exceed \$15,000,000, of the wages or 3 salaries or other compensation for writers, directors, including 4 music directors, producers, and performers, other than background 5 actors with no scripted lines, shall constitute qualified film 6 production expenses; and 7 (6) for a New Jersey film-lease production company that incurs 8 \$50,000,000 or more in qualified film production expenses in the 9 State, in excess of amounts paid to highly compensated individuals, 10 an additional amount, not to exceed \$60,000,000, of the wages or 11 salaries or other compensation for writers, directors, including 12 music directors, producers, and performers, other than background 13 actors with no scripted lines, shall constitute qualified film 14 production expenses. 15 "Total digital media content production expenses" means costs 16 for services performed and property used or consumed in the 17 production of digital media content. 18 "Total film production expenses" means costs for services performed and tangible personal property used or consumed in the 19 20 production of a film. 21 (cf: P.L.2023, c.97, s.6) 22 23 ²4. Section 4 of P.L.2018, c.56 is amended to read as follows: 24 4. a. A taxpayer, upon approval of an application to the authority 25 and the director, shall be allowed a credit against the tax imposed 26 pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) or under the 27 "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., in an 28 amount equal to two percent of the qualified film production expenses 29 or four percent of the digital media content production expenses of the 30 taxpayer during a privilege period or taxable year commencing on or after July 1, 2018 but before July 1, [2034] 2039, provided that: 31 32 (1) the application is accompanied by a diversity plan outlining 33 specific goals, which may include advertising and recruitment actions, 34 for hiring minority persons and women; 35 (2) the director and the authority have approved the plan as 36 meeting the requirements established by the director and the authority; 37 and 38 (3) the director and the authority have verified that the applicant 39 has met or made good faith efforts in achieving those goals. 40 b. The amount of a tax credit allowed pursuant to subsection a. of 41 this section shall increase to four percent of the qualified film [or digital media content] production expenses of the taxpayer if the 42 43 diversity plan, in addition to meeting the requirements of subsection a. 44 of this section, outlines specific goals that include hiring persons as performers in the film [or digital media production] who are: (i) 45 women or members of [ethnic] a minority [groups that are 46 47 underrepresented in film or digital media productions] group; (ii)

[if credited,] residents of New Jersey for at least 12 months preceding the beginning of filming or recording [,and if uncredited, residents of any municipality in New Jersey in which filming occurs as part of the production for at least 12 months preceding the beginning of filming or recording at that location, or any surrounding municipality]; and (iii) members of a bona fide labor union representing film and television performers.

8 c. The director and the authority shall adopt any rules necessary9 to implement this provision.

d. The application shall indicate whether the applicant intends to
participate in training, education, and recruitment programs that are
organized in cooperation with State colleges and universities, labor
organizations, and the motion picture industry and are designed to
promote and encourage the training and hiring of New Jersey residents
who represent the diversity of the State population.

16 (cf: P.L.2021, c.367, s.3)²

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¹[3.] ²[4.¹] 5.² This act shall take effect immediately ¹[and 18 shall apply retroactively beginning on January 1, 2024 to any 19 20 taxpayer who has not received a tax credit certificate or tax credit 21 transfer certificate from the New Jersey Economic Development 22 Authority before this date; provided, however, a taxpayer that has 23 received a tax credit certificate and has not used such tax credit 24 certificate before January 1, 2024 shall be allowed to surrender the 25 tax credit certificate to the authority and be issued a new tax credit certificate under the provisions of this act $]^1$. 26